

31 janvier 2019

N° 2019-28



Sales volume in wholesale and retail trade - November 2018

In November 2018, the sales volume in overall trade fell back (−0.9 %)

AVERTISSEMENT

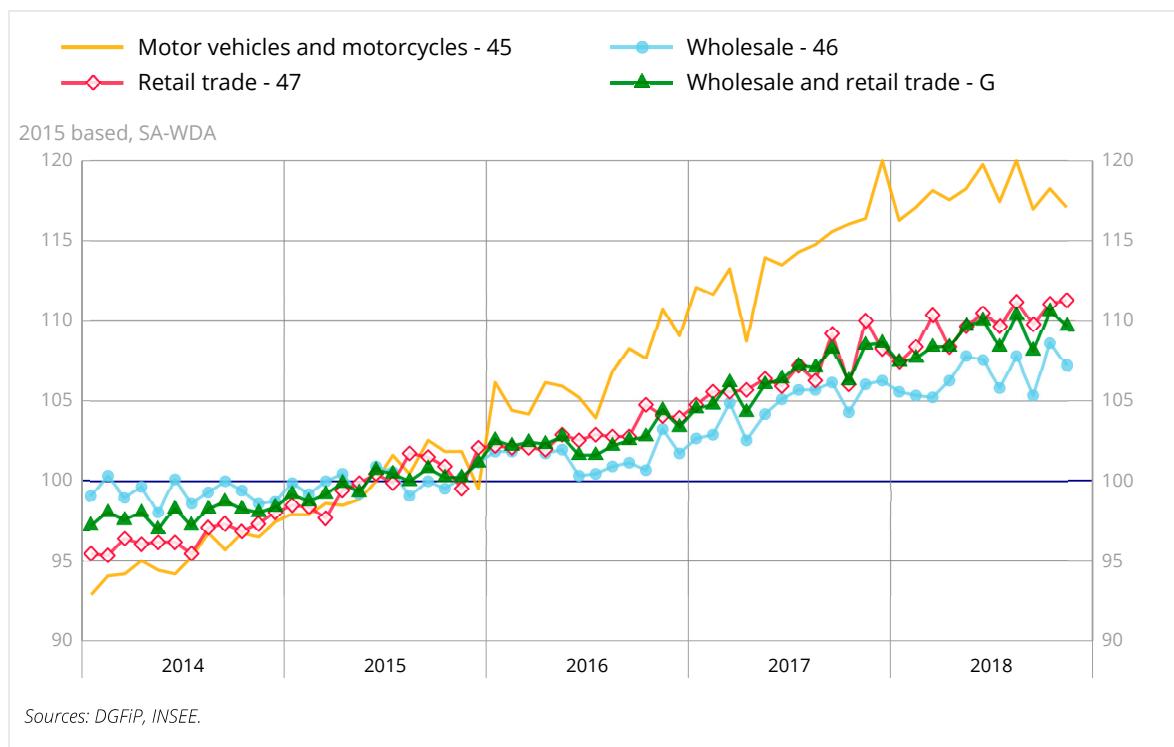
The commentary shows variations of subsections by decreasing contribution to the overall variation. The contribution of a subsection depends on the extent of the change and on its weight.

In November 2018, the sales volume in overall trade fell back (−0.9%) after an increase in October (+2.3%). It fell back in wholesale trade (−1.4% after +3.2% in October) and in retail trade and repair of motor vehicles and motorcycles (−1.1% after +1.1%). By contrast, it was virtually stable in retail trade (+0.1% after +1.2%).

The sales volume in overall trade was virtually stable over the last three months

Over the last three months (September to November), the sales volume in overall trade was virtually stable (−0.1%) compared to the previous three months. It decreased in retail trade and repair of motor vehicles and motorcycles (−1.3%). It was stable in wholesale trade. It rose slightly in retail trade (+0.3%) – it grew in retail trade not in stores (+1.9%) and in non-specialised stores (+0.2%) and it was stable in specialised stores.

Sales volume in wholesale trade and retail trade; repair of motor vehicles and motorcycles



The sales volume rose by 1.6% over a year

The sales volume in overall trade grew by 1.6% over a year. It increased markedly in all sectors. It rose by 1.5% in wholesale trade. It also rose in retail trade (+2.1%) – it grew in every subsection : non-specialised stores (+3.5%), specialised stores (+1.1%) and retail trade not in stores (+3.0%). It went up in trade and repair of motor vehicles and motorcycles (+1.3%).

Figure2Sales volume in the retail trade ; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

NACE Classification	Weight	Change in %			
		Nov./Oct.	Oct./Sept.	q-o-q(1)	y-o-y(2)
G Wholesale and retailtrade ; repair of motorvehicles and motorcycles	10000	-0.9	2.3	-0.1	1.6
45 Wholesale and retail tradeand repair of motor vehiclesand motorcycles	1272	-1.1	1.1	-1.3	1.3
46 Wholesale trade, exceptof motor vehicles andmotorcycles	5777	-1.4	3.2	0.0	1.5
47 Retail trade, except ofmotor vehicles andmotorcycles	2952	0.1	1.2	0.3	2.1
471 Retail sale in non-specialised stores	1109	0.1	1.8	0.2	3.5
472 to 477 Retail sale inspecialised stores	1622	-0.4	1.1	0.0	1.1
478 and 479 Retail trade notin stores	221	3.3	-1.2	1.9	3.0

(1) Quarter-on-quarter: last three months /previous three months.
(2) Year-on-year: last three months / same three months of the previous year.
The codes correspond to different levels of aggregation of the classification NAF rev.2
Sources: DGFIP, INSEE

Downturn in wholesale trade in November

In November 2018, the sales volume in wholesale trade fell back (–1.4% after +3.2% in October). It fell back sharply in agricultural raw materials and live animals (–8.6% after +8.7%), in wholesale of food, beverages and tobacco (–2.6% after +4.2%), in information and communication equipment (–5.2% after +2.2%) and in other specialised wholesale (–1.5% after +2.5%). By contrast, it kept increasing for wholesalers on a fee or contract basis (+2.2% after +4.4%).

Decrease in trade and repair of motor vehicles and motorcycles

In November 2018, the sales volume in trade and repair of motor vehicles and motorcycles fell back (–1.1% after +1.1%), especially in sale of motor vehicle parts and accessories (–3.5% after +2.0%) and in maintenance and repair of motor vehicles (–1.4% after +0.9%). The volume was virtually stable for motor vehicles (–0.1% after +0.9%) and kept decreasing in sales, maintenance and repair of motorcycles (–3.4% after –1.3%).

Virtual stability in retail trade

In November 2018, the sales volume in retail trade was virtually stable (+0.1% after +1.2%). It bounced back in retail trade not in stores (+3.3% after –1.2%) and was virtually stable in non-specialised stores (+0.1% after +1.8%). By contrast, it fell back slightly in specialised stores (–0.4% after +1.1%), in particular in other household equipment (–1.7% after +0.6%), in cultural goods (–1.4% after +1.2%) and in information and communication equipment (–1.1% after +1.2%). By contrast, it increased in automotive fuel (+0.8% after +0.1%).

According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should be virtually stable in December 2018 (–0.1%). It should grow by 2.7% year on year.

Figure3Sales volume in the retail trade ; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

Nace Classification	Weight	Nov. 2018	Change in %		
			Nov./Oct.	Oct./Sept.	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	109.6	-0.9	2.3	-0.1
45 Wholesale and retail trade and repair of motor vehicles and moto.	1272	117.1	-1.1	1.1	-1.3
451 Sale of motor vehicles	850	119.5	-0.1	0.9	-2.1
452 Maintenance and repair of motor vehicles	89	113.3	-1.4	0.9	0.7
453 Sale of motor vehicle parts and accessories	306	112.3	-3.5	2.0	0.3
454 Sale, maintenance and repair of moto. and related parts and accessories	27	106.4	-3.4	-1.3	-0.2
46 Wholesale trade, except of motor vehicles and moto.	5777	107.2	-1.4	3.2	0.0
461 Wholesale on a fee or contract basis	813	112.4	2.2	4.4	0.9
462 Wholesale of agricultural raw materials and live animals	390	86.7	-8.6	8.7	-5.3
463 Wholesale of food, beverages and tobacco	1029	103.8	-2.6	4.2	-1.0
464 Wholesale of household goods	1130	108.6	0.2	2.7	1.1
465 Wholesale of information and communication equipment	331	120.0	-5.2	2.2	-1.3
466 Wholesale of other machinery, equipmt and supplies	716	111.8	-1.1	1.0	1.4
467 Other specialised wholesale	1132	105.9	-1.5	2.5	0.6
469 Non specialised wholesale trade	236	104.7	-0.3	0.7	-1.1
47 Retail trade, except of motor vehicles and moto.	2952	111.2	0.1	1.2	0.3
471 Non-specialised stores	1109	110.5	0.1	1.8	0.2
472 to 477 Specialised stores	1622	108.8	-0.4	1.1	0.0
472 Retail sale of food, beverages and tobacco	155	117.6	-0.5	1.1	0.3
473 Retail sale of automotive fuel	224	95.3	0.8	0.1	-1.5
474 Retail sale of information and communication equipmt	65	125.5	-1.1	1.2	2.1
475 Retail sale of other household equipment	310	105.4	-1.7	0.6	-1.2
476 Retail sale of cultural and recreation goods	118	105.2	-1.4	1.2	-1.1
477 Retail sale of other goods	750	111.5	0.1	1.6	0.8
478 et 479 Retail trade not in stores	221	132.8	3.3	-1.2	1.9

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFIP, INSEE

Revisions

The variation in the sales volume of overall trade in October 2018 is unchanged at +2.3% (rounded number) compared to the previous release.

Figure4Revision of variations

in percentage points

	Oct./Sept.	Sept./Aug.	Aug./July	Q3 2018/Q2 2018	2017/2016
G Overall trade	0.03	0.09	-0.01	-0.05	0.00
Raw series	-0.01	0.07	-0.13	0.01	0.00
SA-WDA parameters	0.04	0.02	0.12	-0.06	0.00

How to read : in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between October and September 2018 is revised by +0.03 points. -0.01 points are due to the raw series' revision and +0.04 points to the new calculation of the SA-WDA parameters.

Sources: DGFIP, INSEE

For further information

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ISSN 0151-1475