

Informations *Rapides*

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■ Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – October 2018

In October 2018, the sales volume in overall trade recovered (+2.3%)

The commentary shows variations of subsections by decreasing contribution to the overall variation. The contribution of a subsection depends on the extent of the change and on its weight.

In October 2018, the sales volume in overall trade recovered (+2.3%) after a sharp decrease in September (−2.1%). It increased in all sectors. It bounced back markedly in wholesale trade (+3.2% after −2.5%) and more moderately in retail trade (+1.1% after −1.2%) and in retail trade and repair of motor vehicles and motorcycles (+1.0% after −2.4%).

The sales volume in overall trade decreased over the last three months

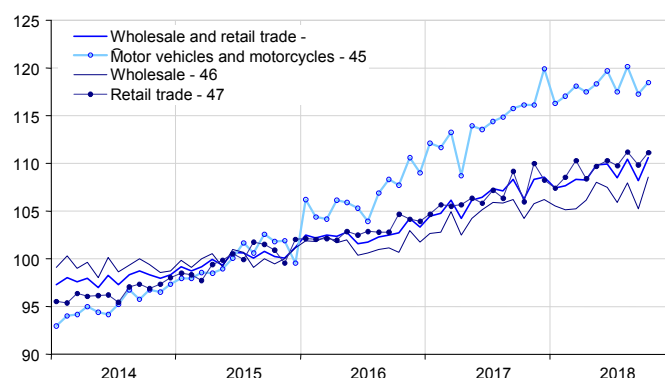
Over the last three months (August to October), the sales volume in overall trade increased slightly by 0.3% compared to the previous three months. It rose in retail trade (+0.7%) – it grew in specialised stores (+0.8%), in non-specialised stores (+0.5%), and in retail trade not in stores (+1.6%). By contrast, it was virtually stable in wholesale trade (+0.1%) and in retail trade and repair of motor vehicles and motorcycles (+0.1%).

The sales volume rose by 2.3% over a year

The sales volume in overall trade grew by 2.3% over a year. It increased markedly in all sectors. It rose in retail trade (+3.3%) – it grew in non-specialised stores (+4.3%), in specialised stores (+2.6%) and in retail trade not in stores (+3.5%). It also went up in wholesale trade (+1.7%) and in trade and repair of motor vehicles and motorcycles (+2.6%).

Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015



Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

NACE Classification	Weight	Change in %			
		Oct./ Sept.	Sept./ Aug.	q-o-q (1)	y-o-y (2)
G Wholesale and retail trade ; repair of motor vehicles and motorcycles	10000	2.3	−2.1	0.3	2.3
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1272	1.0	−2.4	0.1	2.6
46 Wholesale trade, except of motor vehicles and motorcycles	5777	3.2	−2.5	0.1	1.7
47 Retail trade, except of motor vehicles and motorcycles	2952	1.1	−1.2	0.7	3.3
471 Retail sale in non-specialised stores	1109	1.7	−1.6	0.5	4.3
472 to 477 Retail sale in specialised stores	1622	1.1	−1.2	0.8	2.6
478 and 479 Retail trade not in stores	221	−1.3	0.3	1.6	3.5

(1) Quarter-on-quarter: last three months /previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NAF rev.2

Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

Nace Classification	Weight	Oct. 2018	Change in %		
			Oct./ Sept.	Sept./ Aug.	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	110.6	2.3	-2.1	0.3
45 Wholesale and retail trade and repair of motor vehicles and moto.	1272	118.5	1.0	-2.4	0.1
451 Sale of motor vehicles	850	119.6	0.8	-3.3	-0.4
452 Maintenance and repair of motor vehicles	89	115.6	1.3	-3.7	3.8
453 Sale of motor vehicle parts and accessories	306	116.8	1.9	0.3	0.3
454 Sale, maintenance and repair of moto. and related parts and accessories	27	110.6	-1.8	2.4	1.3
46 Wholesale trade, except of motor vehicles and moto.	5777	108.6	3.2	-2.5	0.1
461 Wholesale on a fee or contract basis	813	108.9	3.9	-6.0	-0.1
462 Wholesale of agricultural raw materials and live animals	390	94.8	8.7	-5.6	-6.4
463 Wholesale of food, beverages and tobacco	1029	106.6	4.3	-3.9	-0.6
464 Wholesale of household goods	1130	108.0	2.5	-1.9	1.2
465 Wholesale of information and communication equipment	331	127.0	2.2	-3.5	2.8
466 Wholesale of other machinery, equipmt and supplies	716	113.6	1.1	0.9	1.9
467 Other specialised wholesale	1132	107.8	2.7	-0.4	0.4
469 Non specialised wholesale trade	236	104.8	2.3	-1.2	-2.9
47 Retail trade, except of motor vehicles and moto.	2952	111.1	1.1	-1.2	0.7
471 Non-specialised stores	1109	110.2	1.7	-1.6	0.5
472 to 477 Specialised stores	1622	109.4	1.1	-1.2	0.8
472 Retail sale of food, beverages and tobacco	155	118.5	1.4	-0.8	0.3
473 Retail sale of automotive fuel	224	95.1	-0.5	-0.3	-1.3
474 Retail sale of information and communication equipmt	65	127.2	1.2	-0.2	5.2
475 Retail sale of other household equipment	310	107.5	0.6	-1.1	-0.2
476 Retail sale of cultural and recreation goods	118	107.2	1.5	-1.4	-0.8
477 Retail sale of other goods	750	111.4	1.6	-1.7	1.6
478 et 479 Retail trade not in stores	221	128.2	-1.3	0.3	1.6

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFIP, INSEE

Sharp rebound in wholesale trade

In October 2018, the sales volume in wholesale recovered (+3.2% after -2.5% in September). It increased in all sectors. The sales volume rose in food, beverages and tobacco (+4.3% after -3.9%), for wholesalers on a fee or contract basis (+3.9% after -6.0%), in other specialised wholesale (+2.7% after -0.4%), in agricultural raw materials and live animals (+8.7% after -5.6%) and in household goods (+2.5% after -1.9%). It kept increasing in wholesale of other machinery, equipment and supplies (+1.1% after +0.9%).

Increase in sales volume of retail trade

In October 2018, the sales volume in retail trade rose (+1.1%) after a decrease in September (-1.2%). The sales bounced back in non-specialised stores (+1.7% after -1.6%) and in specialised stores (+1.1% after -1.2%). In particular, the sales volume recovered in specialised stores of other goods (clothing, shoes etc.; +1.6% after -1.7%), in food, beverages and tobacco (+1.4% after -0.8%), in other household equipment (+0.6% after -1.1%) and in cultural and recreation goods (+1.5% after -1.4%). By contrast, the sales volume dwindled in retail trade not in stores (-1.3% after +0.3%).

According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should be stable in November 2018. It should grow by 2.1% year on year.

Rebound in trade and repair of motor vehicles and motorcycles

In October 2018, the sales volume in trade and repair of motor vehicles and motorcycles bounced back (+1.0% after -2.4% in September), especially in sale of motor vehicles (+0.8% after -3.3%). It kept increasing in sale of motor vehicle parts and accessories (+1.9% after +0.3%). By contrast, it fell back in maintenance and repair of motor vehicles (-1.8% after +2.4%).

Revisions

The variation in the sales volume of overall trade in September 2018 is unchanged at -2.1% (rounded number) compared to the previous release.

Revision of variations

in percentage points

	Sept./ Aug.	Aug./ July	July/ June	Q3 2018/ Q2 2018	2017/ 2016
G Overall trade	0.02	0.01	0.05	0.09	0.01
Raw series	-0.01	0.00	0.01	0.01	0.00
SA-WDA parameters	0.03	0.01	0.04	0.08	0.01

How to read : in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between August and September 2018 is revised by +0.02 points. -0.01 points are due to the raw series' revision and +0.03 points to the new calculation of the SA-WDA parameters. Sources: DGFIP, INSEE

For more information

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index: <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM: <https://www.insee.fr/en/statistiques/series/109939810>
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