

Informations

Rapides

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Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – September 2018

In September 2018, the sales volume in overall trade fell back sharply (–2.1%)

The commentary shows variations of subsections by decreasing contribution to the overall variation. The contribution of a subsection depends on the extent of the change and on its weight.

In September 2018, the sales volume in overall trade fell back sharply (–2.1%) after an increase in August (+1.8%). It decreased markedly in all sectors. It dwindled strongly in wholesale trade (–2.5% after +1.9%) and in retail trade and repair of motor vehicles and motorcycles (–2.7% after +2.2%), and more slightly in retail trade (–1.1% after +1.4%).

The sales volume in overall trade decreased over the third quarter

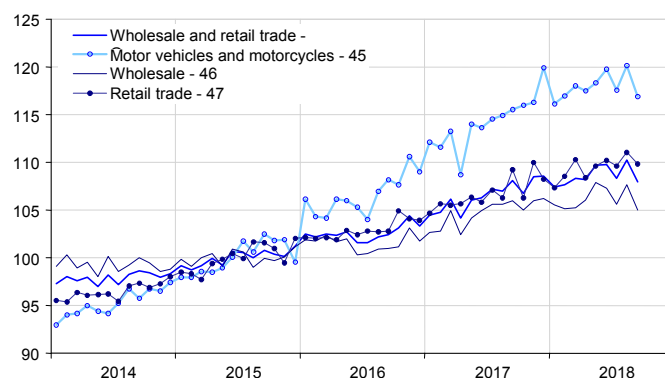
Over the third quarter, the sales volume in overall trade decreased by 0.4% compared to the second quarter. It decreased in wholesale trade (–0.9%) and in retail trade and repair of motor vehicles and motorcycles (–0.3%). By contrast, it rose in retail trade (+0.7%) – it grew in non-specialised stores (+1.1%), in specialised stores (+0.2%), and in retail trade not in stores (+1.7%).

The sales volume rose by 1.3% over a year

The sales volume in overall trade grew by 1.3% over a year. It rose in retail trade (+2.5%) – it grew in non-specialised stores (+3.8%), in specialised stores (+1.4%) and in retail trade not in stores (+3.5%). It also went up strongly in trade and repair of motor vehicles and motorcycles (+2.8%) and rose slightly in wholesale trade (+0.3%).

Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015



Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

NACE Classification	Weight	Change in %			
		Sept./ Aug.	Aug./ July	q-o-q (1)	y-o-y (2)
G Wholesale and retail trade ; repair of motor vehicles and motorcycles	10000	–2.1	1.8	–0.4	1.3
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1272	–2.7	2.2	–0.3	2.8
46 Wholesale trade, except of motor vehicles and motorcycles	5777	–2.5	1.9	–0.9	0.3
47 Retail trade, except of motor vehicles and motorcycles	2952	–1.1	1.4	0.7	2.5
471 Retail sale in non-specialised stores	1109	–1.3	1.0	1.1	3.8
472 to 477 Retail sale in specialised stores	1622	–1.3	1.6	0.2	1.4
478 and 479 Retail trade not in stores	221	0.4	1.8	1.7	3.5

(1) Quarter-on-quarter: last three months /previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NAF rev.2

Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

Nace Classification	Weight	Sept. 2018	Change in %		
			Sept./ Aug.	Aug./ July	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	107.9	-2.1	1.8	-0.4
45 Wholesale and retail trade and repair of motor vehicles and moto.	1272	116.9	-2.7	2.2	-0.3
451 Sale of motor vehicles	850	118.3	-3.7	2.1	0.1
452 Maintenance and repair of motor vehicles	89	113.9	-3.8	9.9	-0.2
453 Sale of motor vehicle parts and accessories	306	114.2	0.2	0.5	-1.3
454 Sale, maintenance and repair of moto. and related parts and accessories	27	113.1	2.7	2.3	0.8
46 Wholesale trade, except of motor vehicles and moto.	5777	105.0	-2.5	1.9	-0.9
461 Wholesale on a fee or contract basis	813	104.6	-6.0	4.5	-1.1
462 Wholesale of agricultural raw materials and live animals	390	87.2	-4.5	-4.5	-6.4
463 Wholesale of food, beverages and tobacco	1029	102.4	-3.4	1.2	-0.9
464 Wholesale of household goods	1130	105.0	-2.1	2.2	-0.2
465 Wholesale of information and communication equipment	331	124.1	-3.8	5.5	2.3
466 Wholesale of other machinery, equipmt and supplies	716	111.9	0.8	1.1	1.2
467 Other specialised wholesale	1132	104.4	-0.7	1.4	-1.5
469 Non specialised wholesale trade	236	101.9	-1.2	2.9	-4.8
47 Retail trade, except of motor vehicles and moto.	2952	109.8	-1.1	1.4	0.7
471 Non-specialised stores	1109	108.4	-1.3	1.0	1.1
472 to 477 Specialised stores	1622	108.1	-1.3	1.6	0.2
472 Retail sale of food, beverages and tobacco	155	116.7	-1.0	1.3	0.7
473 Retail sale of automotive fuel	224	95.7	-0.4	0.8	-2.2
474 Retail sale of information and communication equipmt	65	125.3	-0.3	3.5	4.6
475 Retail sale of other household equipment	310	106.7	-1.1	0.1	0.3
476 Retail sale of cultural and recreation goods	118	105.4	-1.7	0.5	-0.4
477 Retail sale of other goods	750	109.5	-1.7	2.4	0.5
478 et 479 Retail trade not in stores	221	130.1	0.4	1.8	1.7

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFIP, INSEE

Revision of variations

in percentage points

	Aug./ July	July/ June	June/ May	Q2 2018/ Q1 2018	2017/ 2016
G Overall trade	0.09	-0.14	-0.03	-0.08	0.00
Raw series	0.07	-0.05	0.03	0.02	0.00
SA-WDA parameters	0.02	-0.09	-0.06	-0.10	0.00

How to read : in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between July and August 2018 has been revised by +0.09 points. +0.07 points are due to the raw series' revision and +0.02 points to the new calculation of the SA-WDA parameters. Sources: DGFIP, INSEE

Sharp downturn in wholesale trade

In September 2018, the sales volume in wholesale trade fell back strongly (-2.5% after +1.9% in August). It dwindled strongly for wholesalers on a fee or contract basis (-6.0% after +4.5%), in food, beverages and tobacco (-3.4% after +1.2%), in household goods (-2.1% after +2.2%) and in information and communication equipment (-3.8% after +5.5%). By contrast, it kept increasing in wholesale of other machinery, equipment and supplies (+0.8% after +1.1%).

Sharp decrease in trade and repair of motor vehicles and motorcycles

In September 2018, the sales volume in trade and repair of motor vehicles and motorcycles decreased sharply (-2.7% after +2.2%), especially in sale of motor vehicles (-3.7% after +2.1%) and in maintenance and repair of motor vehicles (-3.8% after +9.9%). By contrast, it kept increasing strongly in maintenance and repair of motorcycles (+2.7% after +2.3%).

Downturn in sales volume of retail trade

In September 2018, the sales volume in retail trade fell back (-1.1% after +1.4%), especially for the specialised stores (-1.3% after +1.6%). In particular, the sales volume dwindled in specialised stores of other goods (clothing, shoes etc.; -1.7% after +2.4%), in other household equipment (-1.1% after +0.1%), in cultural and recreation goods (-1.7% after +0.5%) and in food, beverages and tobacco (-1.0% after +1.3%). The sales volume also fell back in non-specialised stores (-1.3% after +1.0%). By contrast, it kept increasing in retail trade not in stores (+0.4% after +1.8%).

According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should slightly increase in October 2018 (+0.5%). It should grow by 2.8% year on year.

Revisions

The variation in the sales volume of overall trade in August 2018 has been revised upwards at +1.8% instead of +1.7% initially published.

For more information

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index: <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM: <https://www.insee.fr/en/statistiques/series/109939810>
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Next issue: 21 December 2018 at 12:00