

Informations *Rapides*

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■ Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – August 2018

In August 2018, the sales volume in overall trade bounced back (+1.7%)

The commentary shows variations of subsections by decreasing contribution to the overall variation. The contribution of a subsection depends on the extent of the change and on its weight.

In August 2018, the sales volume in overall trade bounced back (+1.7%) after a decrease in July (–1.2%). It increased markedly in all sectors. It recovered strongly in wholesale trade (+1.8% after –1.4% in July) and in retail trade (+1.3% after –0.5%). It rose sharply in retail trade and repair of motor vehicles and motorcycles (+2.1% after –1.6%).

The sales volume in overall trade rose over the last three months

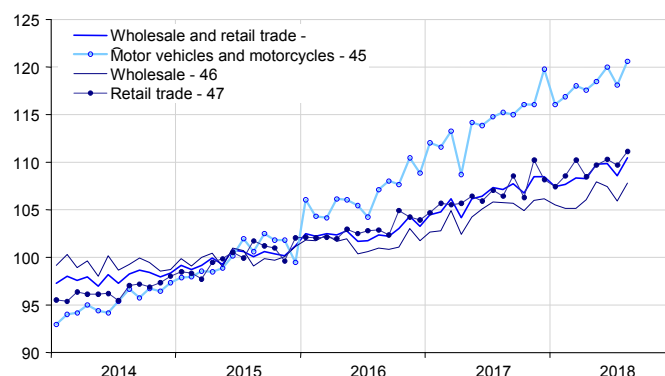
Over the last three months (June to August), the sales volume in overall trade rose by 0.8% compared to the previous three months. It went up in wholesale trade (+0.6%) and in retail trade (+0.8%) – it grew in specialised stores (+0.3%), in non-specialised stores (+1.4%) and in retail trade not in stores (+1.9%). It grew in retail trade and repair of motor vehicles and motorcycles (+1.3%)

The sales volume rose by 2.5% over a year

The sales volume in overall trade grew by 2.5% over a year. It increased markedly in all sectors. It rose in retail trade (+3.7%) – it grew both in non-specialised stores (+5.0%), in specialised stores (+2.7%) and in retail trade not in stores (+4.0%). It also rose by 1.4% in wholesale trade and went up substantially in trade and repair of motor vehicles and motorcycles (+4.3%).

Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015



Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

NACE Classification	Weight	Change in %			
		Aug./ July	July/ June	q-o-q (1)	y-o-y (2)
G Wholesale and retail trade ; repair of motor vehicles and motorcycles	10000	1.7	–1.2	0.8	2.5
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1272	2.1	–1.6	1.3	4.3
46 Wholesale trade, except of motor vehicles and motorcycles	5777	1.8	–1.4	0.6	1.4
47 Retail trade, except of motor vehicles and motorcycles	2952	1.3	–0.5	0.8	3.7
471 Retail sale in non-specialised stores	1109	1.1	–0.4	1.4	5.0
472 to 477 Retail sale in specialised stores	1622	1.5	–0.8	0.3	2.7
478 and 479 Retail trade not in stores	221	1.1	0.4	1.9	4.0

(1) Quarter-on-quarter: last three months /previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NAF rev.2

Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

Nace Classification	Weight	Aug. 2018	Change in %		
			Aug./ July	July/ June	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	110.4	1.7	-1.2	0.8
45 Wholesale and retail trade and repair of motor vehicles and moto.	1272	120.6	2.1	-1.6	1.3
451 Sale of motor vehicles	850	123.7	2.1	-1.3	2.4
452 Maintenance and repair of motor vehicles	89	116.6	8.0	-6.0	0.0
453 Sale of motor vehicle parts and accessories	306	114.2	0.5	-1.1	-1.4
454 Sale, maintenance and repair of moto. and related parts and accessories	27	109.7	2.3	-3.2	2.8
46 Wholesale trade, except of motor vehicles and moto.	5777	107.8	1.8	-1.4	0.6
461 Wholesale on a fee or contract basis	813	111.5	4.4	-2.1	0.7
462 Wholesale of agricultural raw materials and live animals	390	92.1	-4.6	-0.5	-1.5
463 Wholesale of food, beverages and tobacco	1029	106.4	1.4	-0.2	0.5
464 Wholesale of household goods	1130	107.6	1.9	-0.6	0.7
465 Wholesale of information and communication equipment	331	128.7	4.8	-1.2	3.5
466 Wholesale of other machinery, equipmt and supplies	716	110.8	1.2	-1.3	2.2
467 Other specialised wholesale	1132	105.0	1.2	-3.3	0.6
469 Non specialised wholesale trade	236	103.4	2.8	-0.8	-5.7
47 Retail trade, except of motor vehicles and moto.	2952	111.2	1.3	-0.5	0.8
471 Non-specialised stores	1109	110.1	1.1	-0.4	1.4
472 to 477 Specialised stores	1622	109.5	1.5	-0.8	0.3
472 Retail sale of food, beverages and tobacco	155	117.5	0.6	-0.4	-0.3
473 Retail sale of automotive fuel	224	96.2	0.8	-2.9	-1.4
474 Retail sale of information and communication equipmt	65	125.4	3.5	-0.9	4.9
475 Retail sale of other household equipment	310	107.7	0.5	-0.3	0.5
476 Retail sale of cultural and recreation goods	118	107.5	0.3	1.0	-1.2
477 Retail sale of other goods	750	111.4	2.4	-0.7	0.6
478 et 479 Retail trade not in stores	221	129.3	1.1	0.4	1.9

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFIP, INSEE

Revision of variations

in percentage points

	July/ June	June/ May	May/ Apr	Q2 2018/ Q1 2018	2017/ 2016
G Overall trade	-0.19	0.06	-0.08	0.04	0.00
Raw series	-0.31	0.05	-0.08	0.01	0.00
SA-WDA parameters	0.12	0.01	0.00	0.03	0.00

How to read: in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between June and July 2018 has been revised by -0.19 points. -0.31 points are due to the raw series' revision and +0.12 points to the new calculation of the SA-WDA parameters. Sources: DGFIP, INSEE

Sharp rebound in wholesale trade

In August 2018, the sales volume in wholesale trade bounced back strongly (+1.8% after -1.4% in July). It recovered strongly for wholesalers on a fee or contract basis (+4.4% after -2.1%). It also rose in wholesale of household goods (+1.9% after -0.6%), in information and communication equipment (+4.8% after -1.2) and in food, beverages and tobacco (+1.4% after -0.2%). By contrast, it kept decreasing in agricultural raw materials and live animals (-4.6% after -0.5%).

Increase in sales volume of retail trade

In August 2018, the sales volume in retail trade rose sharply (+1.3% after -0.5%), especially for the specialised stores (+1.5% after -0.8%). In particular, the sales volume bounced back strongly in specialised stores of other goods (clothing, shoes etc.; +2.4% after -0.7%), in information and communication equipment (+3.5% after -0.9%) and in automotive fuel (+0.8% after -2.9%). The sales volume also bounced back in non-specialised stores (+1.1% after -0.4%) and kept increasing in retail trade not in stores (+1.1% after +0.4%).

According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should slightly increase in September 2018 (+0.1%). It should grow by +3.0% year on year.

Sharp rise in trade and repair of motor vehicles and motorcycles

In August 2018, the sales volume in trade and repair of motor vehicles and motorcycles rose strongly (+2.1% after -1.6%), especially in sale of motor vehicles (+2.1% after -1.3%) and more sharply in maintenance and repair of motor vehicles (+8.0% after -6.0%). It also rose in sale of motor vehicle parts and accessories (+0.5% after -1.1%).

Revisions

The variation in the sales volume of overall trade in July 2018 has been revised downwards at -1.2% instead of -1.0% initially published.

For more information

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index: <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM: <https://www.insee.fr/en/statistiques/series/109939810>
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