

# Informations Rapides

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## ■ Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – July 2018

### In July 2018, the sales volume in overall trade fell back (-1.0%)

*The commentary shows variations of subsections by decreasing contribution to the overall variation. The contribution of a subsection depends on the extent of the change and on its weight.*

In July 2018, the sales volume in overall trade fell back (-1.0%) after a stability in June. It kept decreasing in wholesale trade (-1.1% after -0.6% in June). It dwindled in retail trade and repair of motor vehicles and motorcycles (-1.3% after +1.3%) and more moderately in retail trade (-0.5% after +0.5%).

#### **The sales volume in overall trade rose over the last three months**

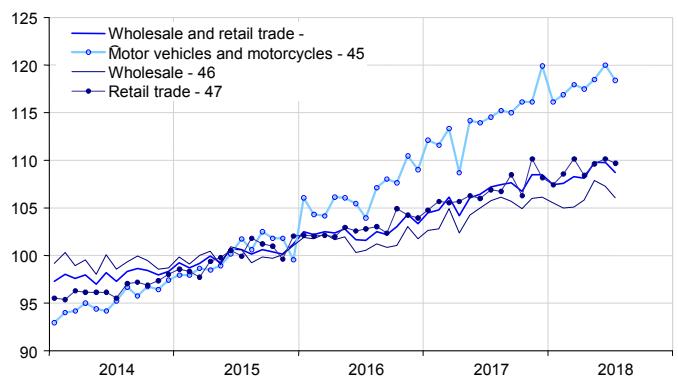
Over the last three months (May to July), the sales volume in overall trade rose by 1.3% compared to the previous three months. It went up in wholesale trade (+1.7%) and in retail trade (+0.7%) – it grew in non-specialised stores (+1.4%) and in retail trade not in stores (+2.2%) and it was stable in specialised stores. It grew in retail trade and repair of motor vehicles and motorcycles (+1.3%)

#### **The sales volume rose by 2.6% over a year**

The sales volume in overall trade grew by 2.6% over a year. It increased markedly in all sectors. It rose by 2.0% in wholesale trade. It also rose sharply in retail trade (+3.2%) – it grew both in non-specialised stores (+4.3%) and specialised stores (+2.2%) and in retail trade not in stores (+5.0%). It went up substantially in trade and repair of motor vehicles and motorcycles (+4.1%).

#### **Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles**

SA-WDA volume, Base year 2015



Sources: DGFIP, INSEE

#### **Sales volume in the retail trade; repair of motor vehicles and motorcycles**

SA-WDA volume, Base year 2015

NACE Classification	Weight	Change in %			
		July/ June/ May	q-o-q (1)	y-o-y (2)	
G Wholesale and retail trade ; repair of motor vehicles and motorcycles	10000	-1.0	0.0	1.3	2.6
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1272	-1.3	1.3	1.3	4.1
46 Wholesale trade, except of motor vehicles and motorcycles	5777	-1.1	-0.6	1.7	2.0
47 Retail trade, except of motor vehicles and motorcycles	2952	-0.5	0.5	0.7	3.2
471 Retail sale in non-specialised stores	1109	-0.4	0.7	1.4	4.3
472 to 477 Retail sale in specialised stores	1622	-0.7	0.3	0.0	2.2
478 and 479 Retail trade not in stores	221	0.6	0.7	2.2	5.0

(1) Quarter-on-quarter: last three months /previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NAF rev.2

Sources: DGFIP, INSEE

## Sales volume in the retail trade ; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

Nace Classification	Weight	July 2018	Change in %		
			July/ June	June/ May	q-o-q (1)
<b>G Wholesale and retail trade; repair of motor vehicles and motorcycles</b>	<b>10000</b>	<b>108.7</b>	<b>-1.0</b>	<b>0.0</b>	<b>1.3</b>
45 Wholesale and retail trade and repair of motor vehicles and moto.	1272	118.4	-1.3	1.3	1.3
451 Sale of motor vehicles	850	121.3	-1.1	2.2	2.0
452 Maintenance and repair of motor vehicles	89	107.8	-5.7	1.2	-0.2
453 Sale of motor vehicle parts and accessories	306	114.3	-0.8	-1.1	-0.6
454 Sale, maintenance and repair of moto. and related parts and accessories	27	109.5	-1.4	0.8	3.7
46 Wholesale trade, except of motor vehicles and moto.	5777	106.0	-1.1	-0.6	1.7
461 Wholesale on a fee or contract basis	813	106.8	-1.9	-1.3	1.8
462 Wholesale of agricultural raw materials and live animals	390	98.0	0.2	-1.6	3.3
463 Wholesale of food, beverages and tobacco	1029	105.7	0.6	-1.9	2.0
464 Wholesale of household goods	1130	105.5	-0.5	0.6	0.2
465 Wholesale of information and communication equipment	331	121.0	-2.5	1.4	2.2
466 Wholesale of other machinery, equipment and supplies	716	109.7	-1.1	1.1	2.4
467 Other specialised wholesale	1132	103.7	-2.8	1.4	1.5
469 Non specialised wholesale trade	236	100.0	-1.0	-13.2	2.5
47 Retail trade, except of motor vehicles and moto.	2952	109.7	-0.5	0.5	0.7
471 Non-specialised stores	1109	108.9	-0.4	0.7	1.4
472 to 477 Specialised stores	1622	107.7	-0.7	0.3	0.0
472 Retail sale of food, beverages and tobacco	155	116.6	-0.5	-0.4	-0.2
473 Retail sale of automotive fuel	224	94.0	-4.3	0.9	-2.0
474 Retail sale of information and communication equipmt	65	121.0	0.5	3.3	2.4
475 Retail sale of other household equipment	310	106.6	-1.1	0.0	1.2
476 Retail sale of cultural and recreation goods	118	108.8	3.0	-1.5	-0.5
477 Retail sale of other goods	750	109.2	-0.3	0.5	0.1
478 et 479 Retail trade not in stores	221	127.9	0.6	0.7	2.2

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFiP, INSEE

### Revision of variations

in percentage points

	June/ May	May/ Apr	Apr/ Mar	Q2 2018/ Q1 2018	2017/ 2016
<b>G Overall trade</b>	<b>-0.04</b>	<b>0.18</b>	<b>-0.06</b>	<b>0.02</b>	<b>0.01</b>
Raw series	0.06	0.17	-0.01	0.14	0.00
SA-WDA parameters	-0.10	0.01	-0.05	-0.12	0.01

How to read: in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between May and June 2018 is revised by -0.04 points. +0.06 points are due to the raw series' revision and -0.10 points to the new calculation of the SA-WDA parameters.

Sources: DGFiP, INSEE

### Further decrease in wholesale trade

In July 2018, the sales volume in wholesale trade kept decreasing (-1.1% after -0.6% in June). It dwindled sharply in other specialised wholesale (-2.8% after +1.4%). It kept decreasing for wholesalers on a fee or contract basis (-1.9% after -1.3%). It fell back in information and communication equipment (-2.5% after +1.4%) and in other machinery, equipment and supplies (-1.1% after +1.1%). By contrast, it bounced back in wholesale of food, beverages and tobacco (+0.6% after -1.9%) and in agricultural raw materials and live animals (+0.2% after -1.6%).

### Downturn in trade and repair of motor vehicles and motorcycles

In July 2018, the sales volume in trade and repair of motor vehicles and motorcycles fell back (-1.3% after +1.3%), especially in sale of motor vehicles (-1.1% after +2.2%) and more sharply in maintenance and repair of motor vehicles (-5.7% after +1.2%). It kept decreasing in sale of motor vehicle parts and accessories (-0.8% after -1.1%).

### Decrease in sales volume of retail trade

In July 2018, the sales volume in retail trade fell back (-0.5% after +0.5%), especially for the specialised stores (-0.7% after +0.3%). In particular, the sales volume dwindled sharply in automotive fuel (-4.3% after +0.9%), in other household equipment (-1.1% after +0.0%) and in specialised stores of other goods (clothing, shoes etc.; -0.3% after +0.5%). The sales volume was also declining in non-specialised stores (-0.4% after +0.7%). By contrast, it kept increasing in retail trade not in stores (+0.6% after +0.7%).

According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should decrease in August 2018 (-0.7%). It should grow by 2.7% year on year.

### Revisions

The variation in the sales volume of overall trade in June 2018 is unchanged at +0.0% (rounded number) compared to the previous release.

### For more information

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index: <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM: <https://www.insee.fr/en/statistiques/series/109939810>
- Press contact: [bureau-de-presse@insee.fr](mailto:bureau-de-presse@insee.fr)
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