

# Informations Rapides

31 août 2018 - n°230



## Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – June 2018

### In June 2018, the sales volume in overall trade was stable

The commentary shows variations of subsections by decreasing contribution to the overall variation. The contribution of a subsection depends on the extent of the change and on its weight.

In June 2018, the sales volume in overall trade was stable after an increase in May (+1.4%). It gathered pace in retail trade and repair of motor vehicles and motorcycles (+1.2% after +0.8%) and increased slightly in retail trade (+0.4% after +1.2%). By contrast, it fell back in wholesale trade (-0.4% after +1.6%).

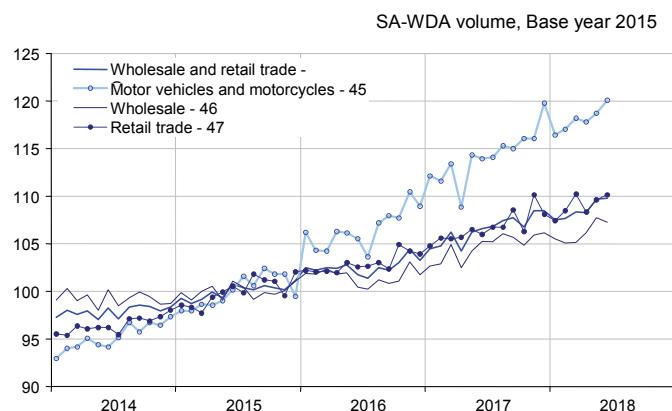
#### The sales volume in overall trade rose over the last three months

Over the last three months, the sales volume in overall trade rose by 1.3% compared to the previous three months. It went up in wholesale trade (+1.7%), in retail trade and repair of motor vehicles and motorcycles (+1.4%) and in retail trade (+0.6%) – it grew in specialised stores (+0.7%), retail trade not in stores (+2.2%) and non-specialised stores (+0.2%).

#### The sales volume rose by 3.4% over a year

The sales volume in overall trade grew by 3.4% over a year. It increased markedly in all sectors. It rose by 2.9% in wholesale trade. It also rose sharply in retail trade (+3.1%) – it grew both in specialised stores (+2.7%) and non-specialised stores (+2.8%) and in retail trade not in stores (+7.4%). It went up substantially in trade and repair of motor vehicles and motorcycles (+5.8%).

#### Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles



Sources: DGFIP, INSEE

#### Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

| NACE Classification                                                        | Weight | Change in %  |             |              |              |
|----------------------------------------------------------------------------|--------|--------------|-------------|--------------|--------------|
|                                                                            |        | June/<br>May | May/<br>Apr | q-o-q<br>(1) | y-o-y<br>(2) |
| G Wholesale and retail trade ; repair of motor vehicles and motorcycles    | 10000  | 0.0          | 1.4         | 1.3          | 3.4          |
| 45 Wholesale and retail trade and repair of motor vehicles and motorcycles | 1272   | 1.2          | 0.8         | 1.4          | 5.8          |
| 46 Wholesale trade, except of motor vehicles and motorcycles               | 5777   | -0.4         | 1.6         | 1.7          | 2.9          |
| 47 Retail trade, except of motor vehicles and motorcycles                  | 2952   | 0.4          | 1.2         | 0.6          | 3.1          |
| 471 Retail sale in non-specialised stores                                  | 1109   | 0.7          | 2.5         | 0.2          | 2.8          |
| 472 to 477 Retail sale in specialised stores                               | 1622   | 0.3          | 0.5         | 0.7          | 2.7          |
| 478 and 479 Retail trade not in stores                                     | 221    | 0.5          | 0.4         | 2.2          | 7.4          |

(1) Quarter-on-quarter: last three months /previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NAF rev.2

Sources: DGFIP, INSEE

## Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

| Nace Classification                                                           | Weight       | June 2018    | Change in % |            |            |
|-------------------------------------------------------------------------------|--------------|--------------|-------------|------------|------------|
|                                                                               |              |              | June/ May   | May/ Apr   | q-o-q (1)  |
| <b>G Wholesale and retail trade; repair of motor vehicles and motorcycles</b> | <b>10000</b> | <b>109.8</b> | <b>0.0</b>  | <b>1.4</b> | <b>1.3</b> |
| 45 Wholesale and retail trade and repair of motor vehicles and moto.          | 1272         | 120.1        | 1.2         | 0.8        | 1.4        |
| 451 Sale of motor vehicles                                                    | 850          | 122.7        | 2.2         | 0.8        | 1.7        |
| 452 Maintenance and repair of motor vehicles                                  | 89           | 114.4        | 0.8         | 0.5        | 2.0        |
| 453 Sale of motor vehicle parts and accessories                               | 306          | 115.5        | -1.5        | 0.8        | 0.3        |
| 454 Sale, maintenance and repair of moto. and related parts and accessories   | 27           | 111.1        | 0.8         | 3.4        | 1.9        |
| 46 Wholesale trade, except of motor vehicles and moto.                        | 5777         | 107.3        | -0.4        | 1.6        | 1.7        |
| 461 Wholesale on a fee or contract basis                                      | 813          | 108.6        | -1.5        | 3.6        | 1.3        |
| 462 Wholesale of agricultural raw materials and live animals                  | 390          | 97.5         | -1.9        | 1.2        | 3.0        |
| 463 Wholesale of food, beverages and tobacco                                  | 1029         | 105.2        | -1.0        | 1.7        | 1.4        |
| 464 Wholesale of household goods                                              | 1130         | 106.1        | 0.7         | -1.0       | 0.8        |
| 465 Wholesale of information and communication equipment                      | 331          | 122.0        | -0.9        | 2.3        | 2.2        |
| 466 Wholesale of other machinery, equipmt and supplies                        | 716          | 110.9        | 0.8         | 1.9        | 1.6        |
| 467 Other specialised wholesale                                               | 1132         | 107.3        | 1.4         | 0.9        | 2.9        |
| 469 Non specialised wholesale trade                                           | 236          | 102.4        | -8.5        | 8.1        | 0.5        |
| 47 Retail trade, except of motor vehicles and moto.                           | 2952         | 110.1        | 0.4         | 1.2        | 0.6        |
| 471 Non-specialised stores                                                    | 1109         | 108.9        | 0.7         | 2.5        | 0.2        |
| 472 to 477 Specialised stores                                                 | 1622         | 108.7        | 0.3         | 0.5        | 0.7        |
| 472 Retail sale of food, beverages and tobacco                                | 155          | 117.1        | -0.5        | 4.0        | -2.0       |
| 473 Retail sale of automotive fuel                                            | 224          | 98.9         | 0.2         | 0.6        | 0.1        |
| 474 Retail sale of information and communication equipmt                      | 65           | 119.8        | 3.1         | -0.6       | 0.5        |
| 475 Retail sale of other household equipment                                  | 310          | 108.0        | 0.1         | 1.3        | 1.0        |
| 476 Retail sale of cultural and recreation goods                              | 118          | 106.1        | -1.0        | 0.6        | -1.3       |
| 477 Retail sale of other goods                                                | 750          | 109.6        | 0.4         | -0.5       | 1.5        |
| 478 et 479 Retail trade not in stores                                         | 221          | 126.9        | 0.5         | 0.4        | 2.2        |

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFIP, INSEE

### Revision of variations

in percentage points

|                        | May/ Apr    | Apr/ Mar    | Mar/ Feb.   | Q1 2018/ Q4 2017 | 2017/ 2016  |
|------------------------|-------------|-------------|-------------|------------------|-------------|
| <b>G Overall trade</b> | <b>0.10</b> | <b>0.06</b> | <b>0.09</b> | <b>-0.02</b>     | <b>0.03</b> |
| Raw series             | -0.03       | 0.01        | 0.10        | -0.10            | 0.04        |
| SA-WDA parameters      | 0.13        | 0.05        | -0.01       | 0.08             | -0.01       |

How to read: in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between May and April 2018 is revised by +0.10 points. -0.03 points are due to the raw series' revision and +0.13 points to the new calculation of the SA-WDA parameters.

Sources: DGFIP, INSEE

## Further increase in trade and repair of motor vehicles and motorcycles

In June 2018, the sales volume in trade and repair of motor vehicles and motorcycles gathered pace (+1.2% after +0.8%), especially in sale of motor vehicles (+2.2% after +0.8%) and more moderately in maintenance and repair of motor vehicles (+0.8% after +0.5%). It went up more moderately in sale, maintenance and repair of motorcycles and related parts and accessories (+0.8% after +3.4%). By contrast, it fell back in sale of motor vehicle parts and accessories (-1.5% after +0.8%).

### Slight increase in sales volume of retail trade

In June 2018, the sales volume in retail trade increased slightly (+0.4% after +1.2% in May), especially for the non-specialised stores (+0.7% after +2.5%) and more moderately in specialised stores (+0.3% after +0.5%). In particular, the sales volume rebounded in specialised stores of other goods (clothing, shoes etc.; +0.4% after -0.5%) and more strongly in sales of information and communication equipment (+3.1% after -0.6%). It increased moderately in automotive fuel (+0.2% after +0.6%) and was virtually stable in other household equipment (+0.1% after +1.3%). By contrast, it dwindled in cultural and recreation goods (-1.0% after +0.6%).

According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should increase in July 2018 (+0.3%). It should grow by 3.4% year on year.

### Downturn in wholesale trade

In June 2018, the sales volume in wholesale trade fell back (-0.4% after +1.6% in May). It dwindled sharply in non-specialised wholesale trade (-8.5% after +8.1%), for wholesalers on a fee or contract basis (-1.5% after +3.6%) and in wholesale of food, beverages and tobacco (-1.0% after +1.7%). By contrast, it bounced back in wholesale of household goods (+0.7% after -1.0%) and increased again in other specialised wholesale (+1.4% after +0.9%).

### Revisions

The variation in the sales volume of overall trade in May 2018 has been slightly revised upwards at +1.4% instead of +1.3% initially published.

### For more information

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index: <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM: <https://www.insee.fr/en/statistiques/series/109939810>
- Press contact: [bureau-de-presse@insee.fr](mailto:bureau-de-presse@insee.fr)
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