

Informations *Rapides*

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■ Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – May 2018

In May 2018, the sales volume in overall trade bounced back (+1.3%)

The commentary shows variations of subsections by decreasing contribution to the overall variation. The contribution of a subsection depends on the extent of the change and on its weight.

In May 2018, the sales volume in overall trade bounced back (+1.3%) after a virtual stability in April (−0.1%). It increased again in wholesale trade (+1.6% after +0.9%). It rebounded in retail trade (+1.1% after −1.7%) and in retail trade and repair of motor vehicles and motorcycles (+0.8% after −0.4%).

The sales volume in overall trade rose over the last three months

Over the last three months, the sales volume in overall trade rose by 0.8% compared to the previous three months. It went up in wholesale trade (+0.7%) and in retail trade (+1.2%) – it grew in specialised stores (+1.1%), non-specialised stores (+1.2%), and retail trade not in stores (+1.2%).

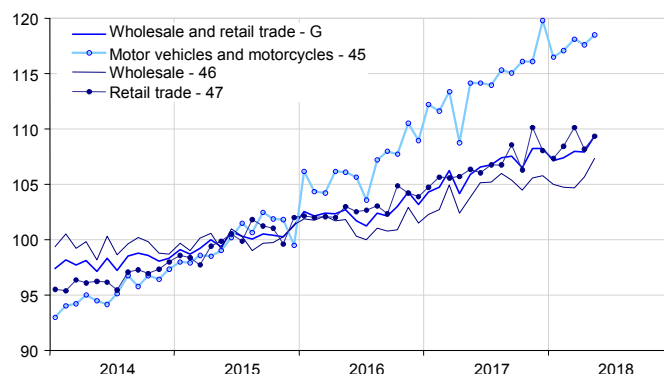
The sales volume also expanded slightly in retail trade and repair of motor vehicles and motorcycles (+0.2%).

The sales volume rose by 2.8% over a year

The sales volume in overall trade grew by 2.8% over a year. It increased markedly in all sectors. It rose by 2.1% in wholesale trade. It also rose sharply in retail trade (+3.2%) – it grew both in specialised stores (+2.5%) and non-specialised stores (+3.2%) and in retail trade not in stores (+7.3%). It went up substantially in trade and repair of motor vehicles and motorcycles (+5.3%).

Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015



Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

NACE Classification	Weight	Change in %			
		May/ Apr	Apr/ Mar	q-o-q (1)	y-o-y (2)
G Wholesale and retail trade ; repair of motor vehicles and motorcycles	10000	1.3	−0.1	0.8	2.8
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1272	0.8	−0.4	0.2	5.3
46 Wholesale trade, except of motor vehicles and motorcycles	5777	1.6	0.9	0.7	2.1
47 Retail trade, except of motor vehicles and motorcycles	2952	1.1	−1.7	1.2	3.2
471 Retail sale in non-specialised stores	1109	2.4	−3.7	1.2	3.2
472 to 477 Retail sale in specialised stores	1622	0.3	−0.8	1.1	2.5
478 and 479 Retail trade not in stores	221	0.3	0.9	1.2	7.3

(1) Quarter-on-quarter: last three months /previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NAF rev.2

Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

Nace Classification	Weight	May 2018	Change in %		
			May/ Apr	Apr/ Mar	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	109.4	1.3	-0.1	0.8
45 Wholesale and retail trade and repair of motor vehicles and moto.	1272	118.5	0.8	-0.4	0.2
451 Sale of motor vehicles	850	119.6	0.7	-0.7	0.1
452 Maintenance and repair of motor vehicles	89	113.4	0.4	0.7	1.7
453 Sale of motor vehicle parts and accessories	306	117.7	0.9	-0.4	0.6
454 Sale, maintenance and repair of moto. and related parts and accessories	27	109.8	3.3	3.9	-3.0
46 Wholesale trade, except of motor vehicles and moto.	5777	107.3	1.6	0.9	0.7
461 Wholesale on a fee or contract basis	813	110.4	3.5	-1.3	1.6
462 Wholesale of agricultural raw materials and live animals	390	99.4	2.1	6.6	-0.6
463 Wholesale of food, beverages and tobacco	1029	105.1	1.8	1.5	2.6
464 Wholesale of household goods	1130	105.6	-0.9	1.8	0.0
465 Wholesale of information and communication equipment	331	122.5	3.9	0.1	0.7
466 Wholesale of other machinery, equipmt and supplies	716	109.7	1.8	0.9	-0.8
467 Other specialised wholesale	1132	105.0	0.5	0.6	0.4
469 Non specialised wholesale trade	236	111.1	6.4	-2.9	1.1
47 Retail trade, except of motor vehicles and moto.	2952	109.4	1.1	-1.7	1.2
471 Non-specialised stores	1109	107.9	2.4	-3.7	1.2
472 to 477 Specialised stores	1622	108.1	0.3	-0.8	1.1
472 Retail sale of food, beverages and tobacco	155	117.3	3.8	-6.5	1.2
473 Retail sale of automotive fuel	224	97.9	0.0	-0.8	-0.9
474 Retail sale of information and communication equipmt	65	115.1	-0.8	-0.1	-0.2
475 Retail sale of other household equipment	310	107.7	1.2	0.0	0.9
476 Retail sale of cultural and recreation goods	118	107.6	1.0	-2.9	0.2
477 Retail sale of other goods	750	108.9	-0.6	0.4	2.0
478 et 479 Retail trade not in stores	221	125.9	0.3	0.9	1.2

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFIP, INSEE

Revision of variations

in percentage points

	Apr/ Mar	Mar/ Feb.	Feb./ Jan.	Q1 2018/ Q4 2017	2017/ 2016
G Overall trade	0.10	0.00	0.06	0.08	-0.01
Raw series	0.12	-0.06	0.00	-0.03	-0.01
SA-WDA parameters	-0.02	0.06	0.06	0.11	0.00

How to read: in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between March and April 2018 is revised by +0.10 points. +0.12 points are due to the raw series' revision and -0.02 points to the new calculation of the SA-WDA parameters.

Sources: DGFIP, INSEE

Further increase in wholesale trade

In May 2018, the sales volume in wholesale trade went up again (+1.6 after +0.9% in April). It bounced back for wholesalers on a fee or contract basis (+3.5% after -1.3%) and in non-specialised wholesale trade (+6.4% after -2.9%). It increased again in wholesale of food, beverages and tobacco (+1.8% after +1.5%), in wholesale of information and communication equipment (+3.9% after +0.1%) and in wholesale of other machinery, equipment and supplies (+1.8% after +0.9%). By contrast, it fell back in wholesale of household goods (-0.9% after +1.8%).

Rebound in sales volume of retail trade in May

In May 2018, the sales volume in retail trade picked up sharply (+1.1% after -1.7% in April), especially for the non-specialised stores (+2.4% after -3.7%) and more moderately in specialised stores (+0.3% after -0.8%). In particular, the sales volume rebounded strongly in retail sale of food, beverages and tobacco (+3.8 after -6.5%), and sharply in other household equipment (+1.2% after a stability) and in cultural and recreation goods (+1.0% after -2.9%). It dwindled in specialised stores of other goods (clothing, shoes etc.; -0.6% after +0.4%).

Rebound in trade and repair of motor vehicles and motorcycles

In May 2018, the sales volume in trade and repair of motor vehicles and motorcycles recovered (+0.8% after -0.4%). It bounced back in sale of motor vehicles (+0.7% after -0.7%) and in sale of motor vehicle parts and accessories (+0.9% after -0.4%). It kept expanding in sale, maintenance and repair of motorcycles and related parts and accessories (+3.3% after +3.9%) and in maintenance and repair of motor vehicles (+0.4% after +0.7%).

Revisions

The variation in the sales volume of overall trade in April 2018 has been revised upwards at -0.1% instead of -0.2% initially published.

For more information

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index: <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM: <https://www.insee.fr/en/statistiques/series/109939810>
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Next issue: 31 août 2018 at 12:00