

Informations

Rapides

29 juin 2018 - n° 175



■ Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – April 2018

In April 2018, the sales volume in overall trade fell back slightly (–0.2%)

The commentary shows variations of subsections by decreasing contribution to the overall variation. The contribution of a subsection depends on the extent of the change and on its weight.

In April 2018, the sales volume in overall trade fell back (–0.2%) after an increase in March (+0.6%). It dwindled strongly in retail trade (–1.8% after +1.7%) and more moderately in trade and repair of motor vehicles and motorcycles (–0.4% after +0.9%). It bounced back in wholesale trade after a virtual stability in March (+0.8% after –0.1%).

The sales volume in overall trade fell back slightly over the last three months

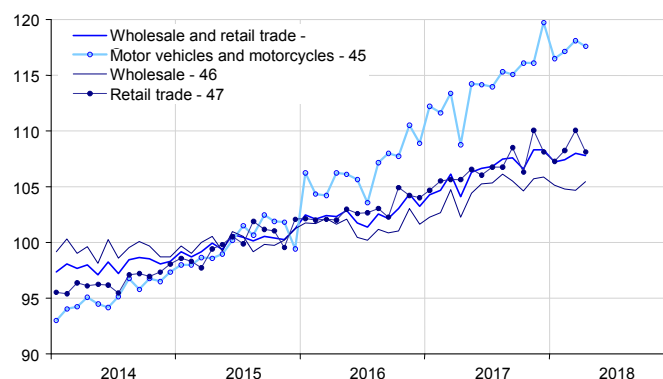
Over the last three months, the sales volume in overall trade fell back (–0.2%) compared to the previous three months. It decreased in wholesale trade (–0.6%) and was virtually stable in retail trade and repair of motor vehicles and motorcycles (+0.1%). By contrast, it rose slightly in retail trade (+0.3%) – it grew in specialised stores as well as in non-specialised stores (both +0.6%), but fell back strongly in retail trade not in stores (–2.5%).

The sales volume rose by 2.6% over a year

Over the last three months, the sales volume in overall trade grew by 2.6% over a year. It increased markedly in all sectors. It rose by 1.7% in wholesale trade. It also rose sharply in retail trade (+3.1%) – it grew both in specialised stores (+2.5%) and non-specialised stores (+3.0%) and in retail trade not in stores (+7.2%). It went up substantially in trade and repair of motor vehicles and motorcycles (+5.7%).

Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015



Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

NACE Classification	Weight	Change in %			
		Apr/ Mar	Mar/ Feb.	q-o-q (1)	y-o-y (2)
G Wholesale and retail trade ; repair of motor vehicles and motorcycles	10000	–0.2	0.6	–0.2	2.6
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1272	–0.4	0.9	0.1	5.7
46 Wholesale trade, except of motor vehicles and motorcycles	5777	0.8	–0.1	–0.6	1.7
47 Retail trade, except of motor vehicles and motorcycles	2952	–1.8	1.7	0.3	3.1
471 Retail sale in non-specialised stores	1109	–3.8	2.5	0.6	3.0
472 to 477 Retail sale in specialised stores	1622	–0.8	0.9	0.6	2.5
478 and 479 Retail trade not in stores	221	0.4	3.2	–2.5	7.2

(1) Quarter-on-quarter: last three months /previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NAF rev.2

Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

Downturn in sales volume of retail trade in April

In April 2018, the sales volume in retail trade fell back strongly (-1.8% after +1.7% in March), especially for the non-specialised stores (-3.8% after +2.5%). In specialised stores, it decreased more moderately (-0.8% after +0.9%). In particular, the sales volume decreased strongly in retail sale of food, beverages and tobacco (-6.1% after +3.3%) and in sale of cultural and recreation goods (-2.9% after +3.2%). It continued to decline in retail sale of automotive fuel (-0.6% after -0.2%), remained stable in other household equipment and increased slightly in specialised stores of other goods (clothing, shoes etc.; +0.4% after +0.5%).

According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should increase in May 2018 (+0.9%). It should grow by 2.9% year on year.

Decline in trade and repair of motor vehicles and motorcycles

In April 2018, the sales volume in trade and repair of motor vehicles and motorcycles declined (-0.4%) after a rise of 0.9% in March. It dwindled in sale of motor vehicles (-0.6% after +1.3%) and in sale of motor vehicle parts and accessories (-0.5% after +0.3%). By contrast, it bounced back strongly in sale, maintenance and repair of motorcycles and related parts and accessories (+3.5% after -6.8%) and kept increasing in maintenance and repair of motor vehicles (+0.6% after +0.9%).

Increase in wholesale trade

In April 2018, the sales volume in wholesale trade recovered (+0.8%) after a virtual stability in March (-0.1%). It bounced back sharply in wholesale of agricultural raw materials (+6.2% after -2.7%), in wholesale of household goods (+1.8% after -0.5%) and in wholesale of food, beverages and tobacco (+1.0% after -0.3%). By contrast, it fell back for wholesalers on a fee or contract basis (-1.3% after +1.6%) as well as in non-specialised wholesale trade (-2.4% after +3.1%).

Revisions

The variation in the sales volume of overall trade in March 2018 has been revised upwards at +0.6% instead of +0.5% initially published.

Nace Classification	Weight	Apr 2018	Change in %		
			Apr/ Mar	Mar/ Feb.	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	107.8	-0.2	0.6	-0.2
45 Wholesale and retail trade and repair of motor vehicles and moto.	1272	117.6	-0.4	0.9	0.1
451 Sale of motor vehicles	850	118.8	-0.6	1.3	0.0
452 Maintenance and repair of motor vehicles	89	112.8	0.6	0.9	1.4
453 Sale of motor vehicle parts and accessories	306	116.6	-0.5	0.3	0.5
454 Sale, maintenance and repair of moto. and related parts and accessories	27	105.6	3.5	-6.8	-3.5
46 Wholesale trade, except of motor vehicles and moto.	5777	105.5	0.8	-0.1	-0.6
461 Wholesale on a fee or contract basis	813	106.3	-1.3	1.6	-0.1
462 Wholesale of agricultural raw materials and live animals	390	96.9	6.2	-2.7	-5.5
463 Wholesale of food, beverages and tobacco	1029	103.3	1.0	-0.3	1.4
464 Wholesale of household goods	1130	106.5	1.8	-0.5	-0.2
465 Wholesale of information and communication equipment	331	117.4	-0.2	-1.5	0.7
466 Wholesale of other machinery, equipmt and supplies	716	107.5	0.8	-1.2	-1.6
467 Other specialised wholesale	1132	104.2	0.3	0.5	-1.0
469 Non specialised wholesale trade	236	104.3	-2.4	3.1	-1.0
47 Retail trade, except of motor vehicles and moto.	2952	108.1	-1.8	1.7	0.3
471 Non-specialised stores	1109	105.2	-3.8	2.5	0.6
472 to 477 Specialised stores	1622	107.8	-0.8	0.9	0.6
472 Retail sale of food, beverages and tobacco	155	113.4	-6.1	3.3	1.4
473 Retail sale of automotive fuel	224	98.3	-0.6	-0.2	-0.4
474 Retail sale of information and communication equipmt	65	116.3	-0.2	1.1	-0.3
475 Retail sale of other household equipment	310	106.3	0.0	0.6	-0.9
476 Retail sale of cultural and recreation goods	118	106.5	-2.9	3.2	-1.7
477 Retail sale of other goods	750	109.6	0.4	0.5	1.7
478 et 479 Retail trade not in stores	221	125.1	0.4	3.2	-2.5

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFIP, INSEE


Revision of variations

in percentage points

	Mar/ Feb.	Feb./ Jan.	Jan./ Dec.	Q1 2018/ Q4 2017	2017/ 2016
G Overall trade	0.09	-0.02	-0.01	0.05	-0.02
Raw series	0.12	-0.03	-0.04	0.01	-0.02
SA-WDA parameters	-0.03	0.01	0.03	0.04	0.00

How to read: in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between February and March 2018 has been revised by +0.09 points: +0.12 points are due to the raw series' revision and -0.03 points to the new calculation of the SA-WDA parameters. Sources: DGFIP, INSEE

For more information

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index: <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM: <https://www.insee.fr/en/statistiques/series/109939810>
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