

Informations *Rapides*

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■ Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – March 2018

In March 2018, the sales volume in overall trade grew (+0.5%)

The commentary shows variations of subsections by decreasing contribution to the overall variation. The contribution of a subsection depends on the extent of the change and on its weight.

In March 2018, the sales volume in overall trade grew (+0.5%) after a slight increase in February (+0.2%). It grew more vigorously in retail trade (+1.4% after +1.0%) and in trade and repair of motor vehicles and motorcycles (+0.8% after +0.5%). It was virtually stable in wholesale trade after a slight decrease in February (−0.1% after −0.3%).

The sales volume in overall trade fell back slightly over the first quarter

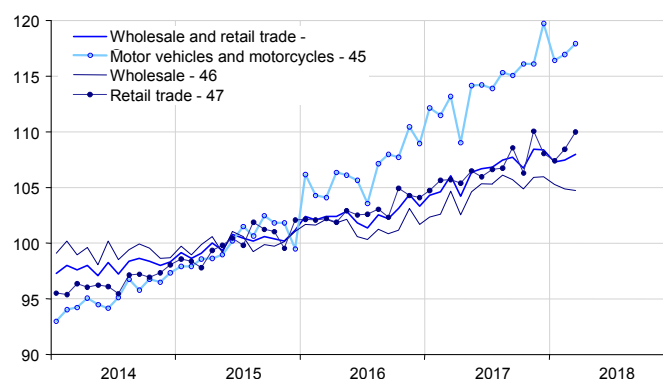
Over the first quarter of 2018, the sales volume in overall trade fell back slightly (−0.2%). It decreased in wholesale trade (−0.6%) and in retail trade and repair of motor vehicles and motorcycles (−0.2%). By contrast, it rose in retail trade (+0.4%) – it grew in non-specialised stores (+1.2%) as well as in specialised stores (+0.5%), but fell back strongly in retail trade not in stores (−3.4%).

The sales volume rose by 2.5% over a year

Over the last three months, the sales volume in overall trade grew by 2.5% over a year. It increased markedly in all sectors. It rose by 1.7% in wholesale trade. It also rose sharply in retail trade (+3.1%) – it grew in specialised stores (+2.4%) and non-specialised stores (+3.3%) as well as in retail trade not in stores (+6.8%). It went up substantially in trade and repair of motor vehicles and motorcycles (+4.3%).

Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015



Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

NACE Classification	Weight	Change in %			
		Mar/ Feb.	Feb./ Jan.	q-o-q (1)	y-o-y (2)
G Wholesale and retail trade ; repair of motor vehicles and motorcycles	10000	0.5	0.2	−0.2	2.5
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1272	0.8	0.5	−0.2	4.3
46 Wholesale trade, except of motor vehicles and motorcycles	5777	−0.1	−0.3	−0.6	1.7
47 Retail trade, except of motor vehicles and motorcycles	2952	1.4	1.0	0.4	3.1
471 Retail sale in non-specialised stores	1109	2.4	1.1	1.2	3.3
472 to 477 Retail sale in specialised stores	1622	0.8	1.1	0.5	2.4
478 and 479 Retail trade not in stores	221	1.5	−0.1	−3.4	6.8

(1) Quarter-on-quarter: last three months /previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NAF rev.2. Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015

Acceleration in sales volume of retail trade in March

In March 2018, the sales volume in retail trade gathered pace slightly (+1.4% after +1.0% in February), especially for the non-specialised stores (+2.4% after +1.1%). In specialised stores, it increased more moderately than in February (+0.8% after +1.1%) despite an acceleration in retail sale of food, beverages and tobacco (+2.7% after +1.0%) and a strong rebound in sale of cultural and recreation goods (+3.2% after -0.9%) and other household equipment (+0.6% after -1.3%). By contrast, the sales volume slowed sharply in specialised stores of other goods (clothing, shoes etc.; +0.2% after +2.5%) and flattened out in retail sale of automotive fuel (-0.1% after +2.1%).

According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should decrease in April 2018 (-1.1%). It should grow by 3.2% year on year.

Further increase in trade and repair of motor vehicles and motorcycles

In March 2018, the sales volume in trade and repair of motor vehicles and motorcycles rose again (+0.8% after +0.5% in February). It increased by 1.2% in sale of motor vehicles after a virtual stability in February. It rose more moderately in sale of motor vehicle parts and accessories (+0.5% after +1.8%). It fell back strongly in sale, maintenance and repair of motorcycles and related parts and accessories (-7.0% after +0.1%). It flattened out in maintenance and repair of motor vehicles.

Virtual stability in wholesale trade

In March 2018, the sales volume in wholesale trade was virtually stable after a decline of 0.3% in February. It bounced back sharply for wholesalers on a fee or contract basis (+1.9% after -1.5%) as well as in non specialised wholesale trade (+3.7% after -2.0%). It decreased again in wholesale of other machinery, equipment and supplies (-1.3% after -0.5%) and fell back in wholesale of food, beverages and tobacco (-0.8% after +0.5%).

Revisions

The variation in the sales volume of overall trade in February 2018 has been revised upwards at +0.2% instead of +0.1% initially published.

Nace Classification	Weight	Mar 2018	Change in %		
			Mar/ Feb.	Feb./ Jan.	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	108.0	0.5	0.2	-0.2
45 Wholesale and retail trade and repair of motor vehicles and moto.	1272	117.9	0.8	0.5	-0.2
451 Sale of motor vehicles	850	119.4	1.2	0.1	-0.3
452 Maintenance and repair of motor vehicles	89	110.9	0.1	0.0	0.7
453 Sale of motor vehicle parts and accessories	306	117.4	0.5	1.8	0.1
454 Sale, maintenance and repair of moto. and related parts and accessories	27	101.8	-7.0	0.1	-2.5
46 Wholesale trade, except of motor vehicles and moto.	5777	104.7	-0.1	-0.3	-0.6
461 Wholesale on a fee or contract basis	813	108.2	1.9	-1.5	1.5
462 Wholesale of agricultural raw materials and live animals	390	91.0	-1.5	-5.0	-5.9
463 Wholesale of food, beverages and tobacco	1029	102.7	-0.8	0.5	0.5
464 Wholesale of household goods	1130	105.0	-0.2	-0.5	0.0
465 Wholesale of information and communication equipment	331	118.1	-1.2	2.0	1.5
466 Wholesale of other machinery, equipmt and supplies	716	106.5	-1.3	-0.5	-1.2
467 Other specialised wholesale	1132	103.0	-0.2	1.1	-2.5
469 Non specialised wholesale trade	236	107.5	3.7	-2.0	0.9
47 Retail trade, except of motor vehicles and moto.	2952	110.0	1.4	1.0	0.4
471 Non-specialised stores	1109	109.4	2.4	1.1	1.2
472 to 477 Specialised stores	1622	108.5	0.8	1.1	0.5
472 Retail sale of food, beverages and tobacco	155	120.5	2.7	1.0	2.4
473 Retail sale of automotive fuel	224	99.1	-0.1	2.1	-1.0
474 Retail sale of information and communication equipmt	65	117.9	2.1	-2.4	2.3
475 Retail sale of other household equipment	310	106.5	0.6	-1.3	0.3
476 Retail sale of cultural and recreation goods	118	109.7	3.2	-0.9	-1.2
477 Retail sale of other goods	750	108.7	0.2	2.5	0.7
478 et 479 Retail trade not in stores	221	124.1	1.5	-0.1	-3.4

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFIP, INSEE

Revision of variations

in percentage points

	Feb./ Jan.	Jan./ Dec.	Dec./ Nov.	Q4 2017/ Q3 2017	2017/ 2016
G Overall trade	0.08	-0.10	-0.05	0.03	0.00
Raw series	0.06	-0.01	-0.03	-0.01	0.00
SA-WDA parameters	0.02	-0.09	-0.02	0.04	0.00

How to read: in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between January and February 2018 is revised by +0.08 points: +0.06 points are due to the raw series' revision and +0.02 points to the new calculation of the SA-WDA parameters. Sources: DGFIP, INSEE

For more information

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index: <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM: <https://www.insee.fr/en/statistiques/series/109939810>
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