

Informations *Rapides*

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■ Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – January 2018

In January 2018, the sales volume in overall trade fell back (–0.8%)

In accordance with European directives, the index of sales volume in overall trade and the associated turnover indicators use 2015 as base year from this publication.

In January 2018, the sales volume in overall trade fell back (–0.8%) after a virtual stability in December 2017. It shrank sharply in trade and repair of motor vehicles and motorcycles (–2.6% after +3.1%) and more moderately in wholesale trade (–0.5% after –0.1%). It kept decreasing in retail trade (–0.7% after –1.6%).

The sales volume in overall trade rose by 0.7% over the last three months

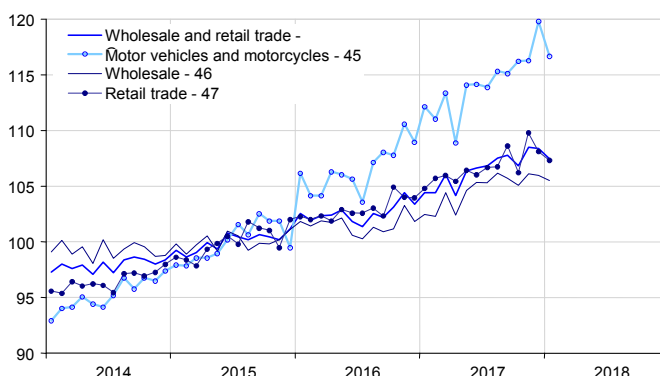
Over the last three months (November to January), the sales volume in overall trade increased by 0.7% compared to the previous three months. It rose by 1.1% in retail trade – it increased in specialised stores (+1.3%), in non-specialised stores (+1.1%) and more moderately in retail trade not in stores (+0.6%). The sales volume rose by 1.8% in retail trade and repair of motor vehicles and by 0.2% in wholesale trade.

The sales volume rose by 3.9% over a year

Over the last three months, the sales volume in overall trade grew by 3.9% over a year. It increased markedly in all sectors. It rose by 3.3% in wholesale trade. It also rose sharply in retail trade (+4.0%) – it grew in specialised stores (+3.6%) and non-specialised stores (+2.7%) as well as in retail trade not in stores (+11.9%). It went up substantially in trade and repair of motor vehicles and motorcycles (+6.3%).

Sales volume in wholesale trade and retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2015



Sources: DGFIP, INSEE

Sales volume in wholesale and retail trade

SA-WDA volume, Base year 2015

NACE Classification	Weight	Change in %			
		Jan./ Dec.	Dec./ Nov.	q-o-q (1)	y-o-y (2)
G Wholesale and retail trade ; repair of motor vehicles and motorcycles	10000	–0.8	–0.1	0.7	3.9
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1272	–2.6	3.1	1.8	6.3
46 Wholesale trade, except of motor vehicles and motorcycles	5777	–0.5	–0.1	0.2	3.3
47 Retail trade, except of motor vehicles and motorcycles	2952	–0.7	–1.6	1.1	4.0
471 Retail sale in non-specialised stores	1109	–0.9	–1.0	1.1	2.7
472 to 477 Retail sale in specialised stores	1622	–0.2	–1.8	1.3	3.6
478 and 479 Retail trade not in stores	221	–3.0	–2.7	0.6	11.9

(1) Quarter-on-quarter: last three months /previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NAF rev.2

Sources: DGFIP, INSEE

**Sales volume in the retail trade ;
repair of motor vehicles and motorcycles**

SA-WDA volume, Base year 2015

Sharp decline in trade and repair of motor vehicles and motorcycles

In January 2018, the sales volume in trade and repair of motor vehicles and motorcycles shrank sharply (-2.6%) after a significant rise in December 2017 (+3.1%). It fell back strongly in sale of motor vehicle (-2.7% after +3.7%) and in sale of motor vehicle parts and accessories (-3.4% after +2.2%). By contrast, it bounced back in sale and repair of motorcycles (+1.0% after -1.0%) and it flattened out in maintenance and repair of motor vehicles.

Slight decline in wholesale trade

In January 2018, the sales volume in wholesale trade decreased slightly (-0.5% after -0.1% in December 2017). It fell back sharply in other specialised wholesale (-4.0% after +1.3%), in wholesale of other machinery, equipment and supplies (-2.1% after +1.7%) and more moderately in wholesale of information and communication equipment (-0.8% after +1.3%). By contrast, it bounced back in wholesale on a fee or contract basis (+2.8% after -2.2%) and in wholesale of food, beverages and tobacco (+1.3% after -0.9%).

Further decline in sales volume of retail trade

In January 2018, the sales volume in retail trade kept decreasing (-0.7% after -1.6% in December), especially for non-specialised stores (-0.9% after -1.0%) and for retail trade not in stores (-3.0% after -2.7%).

In specialised stores, the sales volume fell slightly (-0.2% after -1.8%). It fell back in retail of automotive fuel (-3.0% after +1.0%) and in retail of other goods (-0.5% after -1.9%). By contrast, it bounced back in retail of other household equipment (+1.6% after -3.3%) and in retail of information and communication equipment (+3.9% after -1.8%).

According to the first early estimates, the sales volume in retail trade except for motor vehicles and motorcycles should increase in February 2018 (+0.7%). It should grow by 2.9% year-on-year.

Rebasing and reference change to 2015

Sales volume indices are rebased every 5 years. From now on, they have reference year 2015, which means that they have for average 100 in 2015. The 2015 rebasing implements an innovation, with the introduction of a two-weighting system (instead of a constant-weight system) in order to better take into account the structural evolutions. This change responds to a recommendation of Eurostat in order to increase the robustness of indices over a long period. The methodological information concerning these base year and reference changes are available on the INSEE Website.

Nace Classification	Weight	Jan. 2018	Change in %		
			Jan./ Dec.	Dec./ Nov.	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	107.5	-0.8	-0.1	0.7
45 Wholesale and retail trade and repair of motor vehicles and moto.	1272	116.7	-2.6	3.1	1.8
451 Sale of motor vehicles	850	118.2	-2.7	3.7	1.4
452 Maintenance and repair of motor vehicles	89	111.0	0.0	1.2	1.4
453 Sale of motor vehicle parts and accessories	306	114.5	-3.4	2.2	3.0
454 Sale, maintenance and repair of moto. and related parts and accessories	27	110.8	1.0	-1.0	2.5
46 Wholesale trade, except of motor vehicles and moto.	5777	105.5	-0.5	-0.1	0.2
461 Wholesale on a fee or contract basis	813	107.5	2.8	-2.2	-0.4
462 Wholesale of agricultural raw materials and live animals	390	98.6	0.6	-5.8	3.4
463 Wholesale of food, beverages and tobacco	1029	102.7	1.3	-0.9	-2.0
464 Wholesale of household goods	1130	106.0	0.0	0.6	0.5
465 Wholesale of information and communication equipment	331	117.4	-0.8	1.3	0.8
466 Wholesale of other machinery, equipmt and supplies	716	108.6	-2.1	1.7	0.1
467 Other specialised wholesale	1132	102.8	-4.0	1.3	0.8
469 Non specialised wholesale trade	236	106.7	-0.7	2.4	2.0
47 Retail trade, except of motor vehicles and moto.	2952	107.4	-0.7	-1.6	1.1
471 Non-specialised stores	1109	105.2	-0.9	-1.0	1.1
472 to 477 Specialised stores	1622	106.8	-0.2	-1.8	1.3
472 Retail sale of food, beverages and tobacco	155	116.4	1.7	-2.1	1.4
473 Retail sale of automotive fuel	224	97.6	-3.0	1.0	0.1
474 Retail sale of information and communication equipmt	65	119.3	3.9	-1.8	2.6
475 Retail sale of other household equipment	310	107.4	1.6	-3.3	1.7
476 Retail sale of cultural and recreation goods	118	107.3	-2.2	-1.2	1.9
477 Retail sale of other goods	750	106.2	-0.5	-1.9	1.2
478 et 479 Retail trade not in stores	221	122.6	-3.0	-2.7	0.6

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFIP, INSEE

For more information

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index: <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM: <https://www.insee.fr/en/statistiques/series/109939810>
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