

Informations *Rapides*

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■ Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – December 2017

In December 2017, the sales volume in overall trade fell back slightly (–0.4%)

In accordance with European directives, the index of sales volume in overall trade and the associated turnover indicators will use 2015 as base year from the publication of the index of January 2018, due on March 30, 2018.

In December 2017, the sales volume in overall trade fell back slightly (–0.4%) after an increase in November (+1.3%). It shrank sharply in retail trade (–1.2% after +3.3%) and more moderately in wholesale trade (–0.5% after +0.5%). By contrast, it gathered pace in trade and repair of motor vehicles and motorcycles (+2.2%) after a near stability in November.

The sales volume in overall trade rose by 0.5% over the last three months

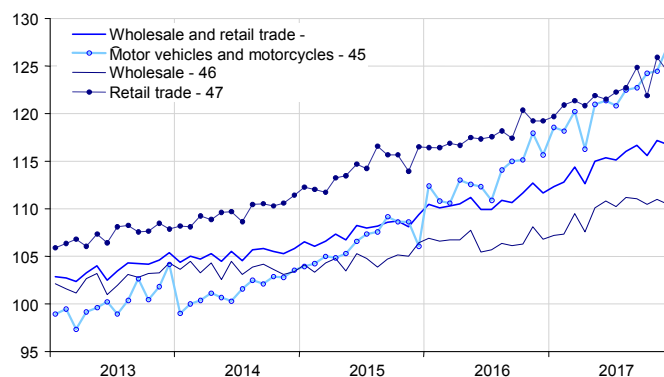
Over the last three months (October to December), the sales volume in overall trade increased by 0.5% compared to the previous three months. It rose in retail trade and repair of motor vehicles and motorcycles (+2.7%) and in retail trade (+0.6%) – it increased in specialised stores (+0.5%), in non-specialised stores (+0.7%). and more strongly in retail trade not in stores (+1.4%). By contrast, it went down in wholesale trade (–0.2%).

The sales volume rose by 4.0% over a year

Over the last three months, the sales volume in overall trade grew by 4.0% over a year. It increased markedly in all sectors. It rose by 3.3% in wholesale trade. It also rose sharply in retail trade (+3.7%) – it grew in specialised stores (+3.4%) and non-specialised stores (+2.7%) as well as in retail trade not in stores (+11.9%). It went up substantially in trade and repair of motor vehicles and motorcycles (+7.8%).

Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010



Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010

NACE Classification	Weight	Change in %			
		Dec./Nov.	Nov./Oct.	q-o-q (1)	y-o-y (2)
G Wholesale and retail trade ; repair of motor vehicles and motorcycles	10000	–0.4	1.3	0.5	4.0
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1248	2.2	0.1	2.7	7.8
46 Wholesale trade, except of motor vehicles and motorcycles	5748	–0.5	0.5	–0.2	3.3
47 Retail trade, except of motor vehicles and motorcycles	3004	–1.2	3.3	0.6	3.7
471 Retail sale in non-specialised stores	1112	–0.3	2.5	0.7	2.7
472 to 477 Retail sale in specialised stores	1718	–1.8	3.9	0.5	3.4
478 and 479 Retail trade not in stores	174	–0.8	1.7	1.4	11.9

(1) Quarter-on-quarter: last three months /previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NAF rev.2

Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010

Nace Classification	Weight	Dec. 2017	Change in %		
			Dec./ Nov.	Nov./ Oct.	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	116.7	-0.4	1.3	0.5
45 Wholesale and retail trade and repair of motor vehicles and moto.	1248	127.1	2.2	0.1	2.7
451 Sale of motor vehicles	837	122.4	2.5	-0.3	2.3
452 Maintenance and repair of motor vehicles	97	112.1	1.1	-0.1	2.3
453 Sale of motor vehicle parts and accessories	283	149.7	1.8	1.2	3.8
454 Sale, maintenance and repair of moto. and related parts and accessories	31	95.3	-1.2	0.5	1.5
46 Wholesale trade, except of motor vehicles and moto.	5748	110.5	-0.5	0.5	-0.2
461 Wholesale on a fee or contract basis	869	118.4	-2.0	1.1	-1.8
462 Wholesale of agricultural raw materials and live animals	319	100.8	-6.2	3.6	4.8
463 Wholesale of food, beverages and tobacco	992	102.9	-2.3	-1.5	-2.2
464 Wholesale of household goods	1196	116.9	0.6	0.5	0.1
465 Wholesale of information and communication equipment	349	126.9	2.1	0.1	-1.0
466 Wholesale of other machinery, equipmt and supplies	721	114.2	0.3	0.4	0.2
467 Other specialised wholesale	1138	96.4	0.2	1.3	1.3
469 Non specialised wholesale trade	164	131.9	6.6	1.0	1.4
47 Retail trade, except of motor vehicles and moto.	3004	124.4	-1.2	3.3	0.6
471 Non-specialised stores	1112	116.0	-0.3	2.5	0.7
472 to 477 Specialised stores	1718	127.0	-1.8	3.9	0.5
472 Retail sale of food, beverages and tobacco	144	141.6	-2.0	1.4	3.2
473 Retail sale of automotive fuel	231	97.3	0.8	3.2	-1.2
474 Retail sale of information and communication equipmt	84	195.5	-0.9	3.5	0.1
475 Retail sale of other household equipment	338	108.0	-4.0	5.6	1.0
476 Retail sale of cultural and recreation goods	143	114.0	-2.0	5.4	0.7
477 Retail sale of other goods	778	136.3	-1.6	3.9	0.3
478 et 479 Retail trade not in stores	174	152.3	-0.8	1.7	1.4

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFIP, INSEE

Revision of variations

in percentage points

	Nov./ Oct.	Oct./ Sept.	Sept./ Aug.	Q3 2017/ Q2 2017	2016/ 2015
G Overall trade	0.09	-0.08	0.02	0.03	-0.01
Raw series	-0.01	-0.06	0.03	0.00	-0.01
SA-WDA parameters	0.10	-0.02	-0.01	0.03	0.00

How to read : in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between October and November is revised upwards by 0.09 points, -0.01 points due to the revision of raw data, 0.10 points to the update of SA-WDA parameters. Sources: DGFIP, INSEE

Sharp downturn in sales volume of retail trade

In December 2017, the sales volume in retail trade fell back sharply (-1.2% after +3.3% in November), especially for the specialised stores (-1.8% after +3.9%). In particular, the sales volume went down in specialised stores of other goods (clothing, shoes etc.; -1.6% after +3.9% in November), in retail of other household equipment (-4.0% after +5.6%) and in retail of food, beverages and tobacco (-2.0% after +1.4%). In non-specialised stores, the sales volume decreased slightly (-0.3% after +2.5%).

According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should increase in January 2018 (+0.5%). It should grow by 4.7% year-on-year.

Slight decline in wholesale trade

In December 2017, the sales volume in whosale trade decreased slightly (-0.5% after +0.5% in November). It kept declining in wholesale of food, beverages and tobacco (-2.3% after -1.5%). It fell back strongly in wholesale of agricultural raw materials and live animals (-6.2% after +3.6%) and in wholesale on a fee or contract basis (-2.0% after +1.1%). By contrast, the sales volume gathered pace in non specialised wholesale trade (+6.6% after +1.0%).

Acceleration in trade and repair of motor vehicles and motorcycles

In December 2017, the sales volume in trade and repair of motor vehicles and motorcycles gathered pace (+2.2% after a virtual stability in November). It bounced back in sale of motor vehicle (+2.5% after -0.3%). It kept increasing in sale of motor vehicle parts and accessories (+1.8% after +1.2%) and it bounced back in maintenance and repair of motor vehicles (+1.1% after -0.1%). By contrast, the sales volume dwindled in sale and repair of motorcycles (-1.2% after +0.5%).

Revisions

The variation in the sales volume of overall trade in November 2017 is unchanged at +1.3% (rounded number) compared to the previous release.

For more information

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index: <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM: <https://www.insee.fr/en/statistiques/series/103191798>
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