

Informations *Rapides*

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■ Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – November 2017

In November 2017, the sales volume in overall trade recovered (+1.3%)

Please note: In accordance with European directives, the index of sales volume in overall trade and the associated turnover indicators will use 2015 as base year from the publication of the index of January 2018, due on March 30, 2018.

In November 2017, the sales volume in overall trade recovered (+1.3%) after a decrease in October (−0.8%). It recovered strongly in retail trade (+3.2% after −2.2%). It picked up slightly in wholesale trade (+0.4% after −0.5%). By contrast, it was practically unchanged in trade and repair of motor vehicles and motorcycles (−0.1% after +1.0%).

The sales volume in overall trade rose by 0.8% over the last three months

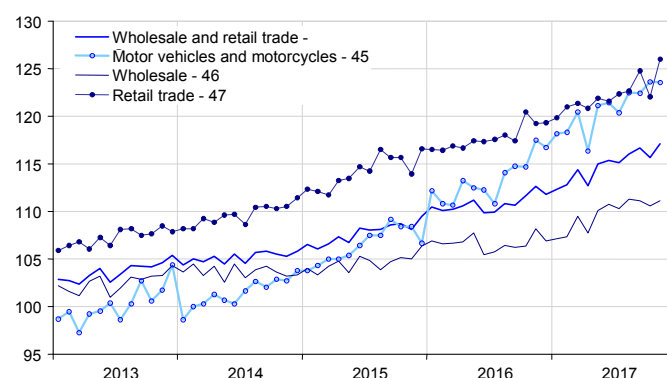
Over the last three months (September to November), the sales volume in overall trade went up by 0.8% compared to the previous three months. It rose in retail trade (+1.7%) – it increased in specialised stores (+1.7%), in non-specialised stores (+1.5%) and more strongly in retail trade not in stores (+2.9%). It also went up in retail trade and repair of motor vehicles and motorcycles (+1.4%) and more slightly in wholesale trade (+0.2%).

The sales volume rose by 4.3% over a year

Over the last three months, the sales volume in overall trade grew by 4.3% over a year. It increased markedly in all sectors. It rose by 3.8% in wholesale trade. It also rose sharply in retail trade (+4.4%) – it grew in specialised stores (+4.4%) and non-specialised stores (+2.9%) as well as in retail trade not in stores (+11.8%). It went up substantially in trade and repair of motor vehicles and motorcycles (+6.5%).

Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010



Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010

NACE Classification	Weight	Change in %			
		Nov./ Oct.	Oct./ Sept.	q-o-q (1)	y-o-y (2)
G Wholesale and retail trade ; repair of motor vehicles and motorcycles	10000	1.3	−0.8	0.8	4.3
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1248	−0.1	1.0	1.4	6.5
46 Wholesale trade, except of motor vehicles and motorcycles	5748	0.4	−0.5	0.2	3.8
47 Retail trade, except of motor vehicles and motorcycles	3004	3.2	−2.2	1.7	4.4
471 Retail sale in non-specialised stores	1112	2.3	−2.1	1.5	2.9
472 to 477 Retail sale in specialised stores	1718	3.9	−2.5	1.7	4.4
478 and 479 Retail trade not in stores	174	2.4	−0.2	2.9	11.8

(1) Quarter-on-quarter: last three months /previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NAF rev.2

Sources: DGFIP, INSEE

**Sales volume in the retail trade;
repair of motor vehicles and motorcycles**

SA-WDA volume, Base year 2010

Sharp rebound in sales volume of retail trade

In November 2017, the sales volume in retail trade recovered strongly (+3.2% after -2.2% in October), especially for the specialised stores (+3.9% after -2.5%). In particular, the sales volume went up in specialised stores of other goods (clothing, shoes etc.; +4.1% after -3.0% in October), in retail of other household equipment (+4.9% after -2.2%) and in retail of cultural and recreation goods (+5.6% after -3.4%). In non-specialised stores, the sales volume recovered sharply (+2.3% after -2.1%).

According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should decrease in December 2017 (-0.7%). It should grow by 3.8% year-on-year.

Rebound in wholesale trade

In November 2017, the sales volume in wholesale trade picked up slightly (+0.4% after -0.5% in October). It bounced back especially in wholesale on a fee or contract basis (+1.4% after -1.7%). It increased again in other specialised wholesale (+1.1% after +1.2%) and in wholesale of agricultural raw materials and live animals (+2.7% after +4.8%). It recovered slightly in wholesale of household goods (+0.2% after -0.8%). By contrast, the sales volume fell back in wholesale of food, beverages and tobacco (-1.4%) after a virtual stability in October.

Virtual stability in sales volume of trade and repair of motor vehicles and motorcycles

In November 2017, the sales volume in trade and repair of motor vehicles and motorcycles was practically unchanged after an increase of 1.0% in October. It fell back in sale of motor vehicle (-0.5% after +0.7%). It increased again in sale of motor vehicle parts and accessories (+0.8% after +1.7%) and in sale and repair of motorcycles (+0.4% after +2.3%). The sales volume flattened out in maintenance and repair of motor vehicles after an increase of 1.3% in October.

Revisions

The variation in the sales volume of overall trade in October 2017 has been revised upwards by 0.1 points. Initially stated at -0.9%, it has been set at -0.8%.

Nace Classification	Weight	Nov. 2017	Change in %		
			Nov./ Oct.	Oct./ Sept.	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	117.1	1.3	-0.8	0.8
45 Wholesale and retail trade and repair of motor vehicles and moto.	1248	123.5	-0.1	1.0	1.4
451 Sale of motor vehicles	837	118.5	-0.5	0.7	1.2
452 Maintenance and repair of motor vehicles	97	110.6	-0.1	1.3	1.5
453 Sale of motor vehicle parts and accessories	283	145.8	0.8	1.7	2.0
454 Sale, maintenance and repair of moto. and related parts and accessories	31	96.5	0.4	2.3	0.0
46 Wholesale trade, except of motor vehicles and moto.	5748	111.1	0.4	-0.5	0.2
461 Wholesale on a fee or contract basis	869	121.7	1.4	-1.7	-1.3
462 Wholesale of agricultural raw materials and live animals	319	107.6	2.7	4.8	6.9
463 Wholesale of food, beverages and tobacco	992	105.5	-1.4	-0.1	-1.3
464 Wholesale of household goods	1196	115.9	0.2	-0.8	-0.2
465 Wholesale of information and communication equipment	349	124.2	0.1	-2.7	-0.2
466 Wholesale of other machinery, equipmt and supplies	721	113.9	0.3	-2.0	2.2
467 Other specialised wholesale	1138	96.4	1.1	1.2	0.6
469 Non specialised wholesale trade	164	122.9	0.9	0.0	-2.2
47 Retail trade, except of motor vehicles and moto.	3004	126.0	3.2	-2.2	1.7
471 Non-specialised stores	1112	116.4	2.3	-2.1	1.5
472 to 477 Specialised stores	1718	129.3	3.9	-2.5	1.7
472 Retail sale of food, beverages and tobacco	144	144.9	1.6	0.3	3.9
473 Retail sale of automotive fuel	231	96.2	2.6	-3.7	-0.7
474 Retail sale of information and communication equipmt	84	198.5	3.7	-1.2	0.6
475 Retail sale of other household equipment	338	111.8	4.9	-2.2	1.4
476 Retail sale of cultural and recreation goods	143	116.1	5.6	-3.4	1.8
477 Retail sale of other goods	778	138.8	4.1	-3.0	2.0
478 et 479 Retail trade not in stores	174	154.3	2.4	-0.2	2.9

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFIP, INSEE

Revision of variations

in percentage points

	Oct./ Sept.	Sept./ Aug.	Aug./ July	Q3 2017/ Q2 2017	2016/ 2015
G Overall trade	0.09	0.01	-0.03	0.03	0.00
Raw series	0.09	-0.02	-0.02	0.01	0.00
SA-WDA parameters	0.00	0.03	-0.01	0.20	0.00

How to read: in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between September and October is revised upwards by 0.09 points, only due to the revision of raw data.

Sources: DGFIP, INSEE

For more information

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index: <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM: <https://www.insee.fr/en/statistiques/series/103191798>
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