

Informations *Rapides*

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■ Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – October 2017

In October 2017, the sales volume in overall trade fell back (–0.9%)

The commentary shows variations of subsections by decreasing contribution to the overall variation. The contribution of a subsection depends on the extent of the change and on its weight.

In October 2017, the sales volume in overall trade fell back (–0.9%) after an increase in September (+0.5%). It shrank strongly in retail trade (–2.3% after +1.7%). It decreased in wholesale trade (–0.6%) after a virtual stability in September. By contrast, it increased in trade and repair of motor vehicles and motorcycles (+1.0%) after a near stability in September.

The sales volume in overall trade rose by 0.8% over the last three months

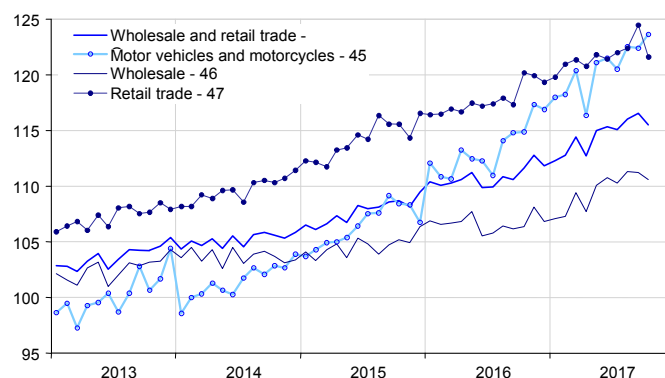
Over the last three months (August to October), the sales volume in overall trade went up by 0.8% compared to the previous three months. It rose in wholesale trade (+0.6%) and a little bit more in retail trade (+0.9%) – it increased in specialised stores (+0.7%), in non-specialised stores (+0.5%). and more strongly in retail trade not in stores (+4.0%). It also went up in retail trade and repair of motor vehicles and motorcycles (+1.5%).

The sales volume rose by 4.5% over a year

Over the last three months, the sales volume in overall trade grew by 4.5% over a year. It increased markedly in all sectors. It rose by 4.4% in wholesale trade. It also rose sharply in retail trade (+3.7%) – it grew in specialised stores (+3.9%) and non-specialised stores (+2.0%) as well as in retail trade not in stores (+10.6%). It went up substantially in trade and repair of motor vehicles and motorcycles (+7.2%).

Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010



Sources: DGFIP, INSEE

Sales volume in retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010

NACE Classification	Weight	Change in %			
		Oct./ Sept.	Sept./ Aug.	q-o-q (1)	y-o-y (2)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	–0.9	0.5	0.8	4.5
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1248	1.0	–0.1	1.5	7.2
46 Wholesale trade, except of motor vehicles and motorcycles	5748	–0.6	–0.1	0.6	4.4
47 Retail trade, except of motor vehicles and motorcycles	3004	–2.3	1.7	0.9	3.7
471 Retail sale in non-specialised stores	1112	–2.2	2.3	0.5	2.0
472 to 477 Retail sale in specialised stores	1718	–2.6	1.5	0.7	3.9
478 and 479 Retail trade not in stores	174	–0.4	0.6	4.0	10.6

(1) Quarter-on-quarter: last three months /previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NAF rev.2

Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010

Nace Classification	Weight	Oct. 2017	Change in %		
			Oct./ Sept.	Sept./ Aug.	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	115.5	-0.9	0.5	0.8
45 Wholesale and retail trade and repair of motor vehicles and moto.	1248	123.7	1.0	-0.1	1.5
451 Sale of motor vehicles	837	119.3	0.8	-0.2	1.8
452 Maintenance and repair of motor vehicles	97	110.8	1.4	-0.8	1.8
453 Sale of motor vehicle parts and accessories	283	143.9	1.4	0.6	0.8
454 Sale, maintenance and repair of moto. and related parts and accessories	31	95.9	2.3	-2.6	0.4
46 Wholesale trade, except of motor vehicles and moto.	5748	110.6	-0.6	-0.1	0.6
461 Wholesale on a fee or contract basis	869	119.9	-1.7	-0.8	-1.0
462 Wholesale of agricultural raw materials and live animals	319	103.4	3.9	-2.2	7.7
463 Wholesale of food, beverages and tobacco	992	107.4	0.1	-0.8	-0.4
464 Wholesale of household goods	1196	115.5	-1.0	0.2	0.3
465 Wholesale of information and communication equipment	349	123.5	-3.2	2.0	0.9
466 Wholesale of other machinery, equipmt and supplies	721	113.9	-2.0	2.4	3.3
467 Other specialised wholesale	1138	95.2	1.2	-0.8	-0.2
469 Non specialised wholesale trade	164	122.2	0.1	-1.6	-1.3
47 Retail trade, except of motor vehicles and moto.	3004	121.6	-2.3	1.7	0.9
471 Non-specialised stores	1112	113.5	-2.2	2.3	0.5
472 to 477 Specialised stores	1718	123.9	-2.6	1.5	0.7
472 Retail sale of food, beverages and tobacco	144	142.0	0.1	1.5	2.8
473 Retail sale of automotive fuel	231	93.6	-3.6	1.8	-1.1
474 Retail sale of information and communication equipmt	84	189.0	-2.0	-0.2	0.5
475 Retail sale of other household equipment	338	106.5	-1.4	0.3	0.9
476 Retail sale of cultural and recreation goods	143	109.6	-3.1	0.1	1.6
477 Retail sale of other goods	778	132.8	-3.3	2.3	0.6
478 et 479 Retail trade not in stores	174	149.9	-0.4	0.6	4.0

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFIP, INSEE

Revision of variations

in percentage points

	Sept./ Aug.	Aug./ July	July/ June	Q3 2017/ Q2 2017	2016/ 2015
G Overall trade	0.18	-0.09	-0.05	-0.05	0.01
Raw series	-0.06	0.04	-0.05	-0.04	0.01
SA-WDA parameters	0.24	-0.13	0.00	-0.01	0.00

How to read: in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between August 2017 and September 2017 is revised upwards by 0.18 points, -0.06 points due to the revision of raw data, 0.24 points to the update of SA-WDA parameters. Sources: DGFIP, INSEE

Significant downturn in sales volume of retail trade

In October 2017, the sales volume in retail trade fell back sharply (-2.3% after +1.7% in September), especially for the specialised stores (-2.6% after +1.5%). In particular, the sales volume went down in specialised stores of other goods (clothing, shoes etc.; -3.3% after +2.3% in September), in retail of automotive fuel (-3.6% after +1.8%) and in retail of cultural and recreation goods (-3.1% after +0.1%). In non-specialised stores, the sales volume decreased by 2.2% after an increase of 2.3% in September. According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should increase in November 2017 (+1.1%). It should grow by 3.2% year-on-year.

Decrease in wholesale trade

In October 2017, the sales volume in whosesale trade decreased (-0.6%) after a virtual stability in September. It fell back especially in wholesale on a fee or contract basis (-1.7% after -0.8%), in wholesale of other machinery, equipment and supplies (-2.0% after +2.4%), in wholesale of household goods (-1.0% after +0.2%), in wholesale of information and communication equipment (-3.2% after +2.0%). By contrast, the sales volume bounced back in other specialised wholesale (+1.2% after -0.8%) and in wholesale of agricultural raw materials and live animals (+3.9% after -2.2%).

Increase in sales volume of trade and repair of motor vehicles and motorcycles

In October 2017, the sales volume in trade and repair of motor vehicles and motorcycles increased by 1.0% after a virtual stability in September. This increase was mainly due to a rebound in sale of motor vehicle (+0.8% after -0.2%) and to a further increase in sale of motor vehicle parts and accessories (+1.4% after +0.6%). The sales volume bounced back in maintenance and repair of motor vehicles (+1.4% after -0.8%) and in sale and repair of motorcycles (+2.3% after -2.6%).

Revisions

The variation in the sales volume of overall trade in September 2017 has been revised upwards. Initially stated at +0.3%, it has been set at +0.5%.

For more information

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index: <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM: <https://www.insee.fr/en/statistiques/series/103191798>
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