

Informations *Rapides*

30 juin 2017 - n° 176



■ Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – April 2017

In April 2017, the sales volume in overall trade fell back (–1.3%)

The commentary shows variations of subsections by decreasing contribution to the overall variation. The contribution of a subsection depends on the extent of the change and on its weight.

In April 2017, the sales volume in overall trade fell back by 1.3% after an increase of 1.2% in March. However, it rose sharply over a year.

It shrank in wholesale trade (–1.5% after +1.6%). It dropped markedly in trade and repair of motor vehicles and motorcycles (–3.0% after +1.8%) and slightly in retail trade (–0.3% after +0.3%).

The sales volume in overall trade rose by 0.7% over the last three months

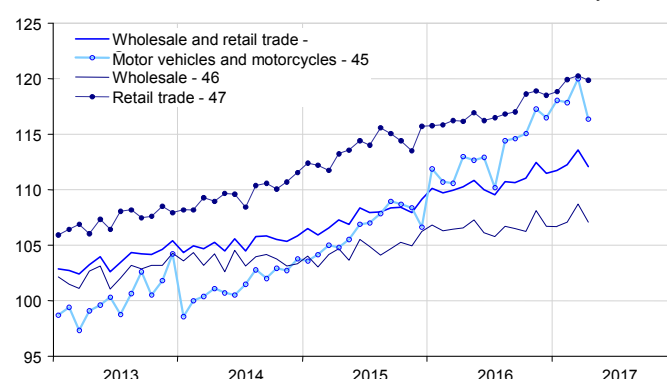
Over the last three months, the sales volume in overall trade went up by 0.7% compared to the previous three months. It rose markedly in retail trade (+1.1%): it increased by 1.3% in specialised stores, by 0.5% in non-specialised stores and by 2.0% in retail trade not in stores. It went up more moderately in wholesale trade (+0.4%) and in retail trade and repair of motor vehicles and motorcycles (+0.7%).

The sales volume rose over a year (+2.4%)

Over the last three months, the sales volume in overall trade rose by 2.4% year-on-year. It rose sharply in retail trade (+3.4%) – it grew in specialised stores (+3.4%) and non-specialised stores (+3.4%) as well as in retail trade not in stores (+3.1%). It went up substantially in trade and repair of motor vehicles and motorcycles (+6.0%). The sales volume in wholesale trade increased more slowly (+1.1%).

Sales volume in wholesale and retail trade ; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010



Sources: DGFIP, INSEE

Sales volume in the retail trade ; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010

NACE Classification	Weight	Change in %			
		Apr./ Mar.	Mar./ Feb.	q-o-q (1)	y-o-y (2)
G Wholesale and retail trade ; repair of motor vehicles and motorcycles	10000	–1.3	1.2	0.7	2.4
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1248	–3.0	1.8	0.7	6.0
46 Wholesale trade, except of motor vehicles and motorcycles	5748	–1.5	1.6	0.4	1.1
47 Retail trade, except of motor vehicles and motorcycles	3004	–0.3	0.3	1.1	3.4
471 Retail sale in non-specialised stores	1112	0.2	–0.1	0.5	3.4
472 to 477 Retail sale in specialised stores	1718	–0.5	0.3	1.3	3.4
478 and 479 Retail trade not in stores	174	–1.9	1.8	2.0	3.1

(1) Quarter-on-quarter: last three months /previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NAF rev.2

Sources: DGFIP, INSEE

Downturn in wholesale trade in April

In April 2017, the sales volume in wholesale trade fell back sharply (−1.5% after +1.6% in March), with a decrease in almost all sectors. It went down in wholesale of household goods (−2.4% after +1.7%), other specialised wholesale (−2.6% after +1.2%), wholesale of agricultural raw materials and live animals (−3.3% after +7.4%), wholesale trade of other machinery, equipment and supplies (−1.8% after +3.0%) and wholesale of food, beverages and tobacco (−0.6% after +1.6%). By contrast, it rose slightly again for wholesalers on a fee or contract basis (+0.4% after +0.3%). It was virtually stable for wholesalers of information and communication equipment (after a decrease of 2.2% in March).

Strong backlash in sales volume of trade and repair of motor vehicles and motorcycles

In April 2017, the sales volume in trade and repair of motor vehicles and motorcycles fell back sharply (−3.0% after +1.8%). This decline is mainly due to a backlash in sale of motor vehicles (−3.7% after +2.0%). It shrank also in sale of motor vehicle parts and accessories (−1.5% after +1.8%) and in maintenance and repair of motor vehicles (−2.5% after +0.9%). It dropped again in sale and repair of motorcycles (−3.4% after −1.0%).

Slight downturn in sales volume of retail trade

In April 2017, the sales volume in retail trade fell back slightly (−0.3% after +0.3% in March). It narrowed in specialised stores mainly due to a decrease in retail trade of other goods (−1.3% after −0.2%). By contrast, it grew again in retail sale of food, beverages and tobacco (+2.7% after +1.5%) and recovered in retail sale of automotive fuel (+1.4% after −1.1%). The sales volume rose slightly in non-specialised stores (+0.2%) after a near stability in March. According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should rise in May 2017 (+0.8%), taking year-on-year growth to +3.4%.

Revisions

The variation in the sales volume of overall trade in March 2017 has been revised upwards, mainly due to the updating of raw data. Initially stated at +0.9%, it has been set at +1.2%.

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010

Nace Classification	Weight	Apr. 2017	Change in %		
			Apr./ Mar.	Mar./ Feb..	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	112.1	−1.3	1.2	0.7
45 Wholesale and retail trade and repair of motor vehicles and moto.	1248	116.4	−3.0	1.8	0.7
451 Sale of motor vehicles	837	112.4	−3.7	2.0	0.6
452 Maintenance and repair of motor vehicles	97	107.1	−2.5	0.9	0.3
453 Sale of motor vehicle parts and accessories	283	133.7	−1.5	1.8	0.6
454 Sale, maintenance and repair of moto. and related parts and accessories	31	93.0	−3.4	−1.0	6.1
46 Wholesale trade, except of motor vehicles and moto.	5748	107.1	−1.5	1.6	0.4
461 Wholesale on a fee or contract basis	869	119.8	0.4	0.3	0.9
462 Wholesale of agricultural raw materials and live animals	319	92.0	−3.3	7.4	−3.8
463 Wholesale of food, beverages and tobacco	992	107.4	−0.6	1.6	2.5
464 Wholesale of household goods	1196	110.3	−2.4	1.7	−2.0
465 Wholesale of information and communication equipment	349	116.8	−0.1	−2.2	2.8
466 Wholesale of other machinery, equipment and supplies	721	109.3	−1.8	3.0	3.6
467 Other specialised wholesale	1138	92.0	−2.6	1.2	−0.4
469 Non specialised wholesale trade	164	118.1	−3.3	2.5	−2.2
47 Retail trade, except of motor vehicles and moto.	3004	119.9	−0.3	0.3	1.1
471 Non-specialised stores	1112	113.2	0.2	−0.1	0.5
472 to 477 Specialised stores	1718	123.9	−0.5	0.3	1.3
472 Retail sale of food, beverages and tobacco	144	142.6	2.7	1.5	2.7
473 Retail sale of automotive fuel	231	96.3	1.4	−1.1	−0.9
474 Retail sale of information and communication equipment	84	185.8	−2.2	5.3	0.6
475 Retail sale of other household equipment	338	105.9	−1.2	0.7	1.5
476 Retail sale of cultural and recreation goods	143	110.2	1.7	−1.4	1.9
477 Retail sale of other goods	778	132.4	−1.3	−0.2	1.5
478 et 479 Retail trade not in stores	174	122.6	−1.9	1.8	2.0

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFIP, INSEE

Revision of variations

in percentage points

	Mar./ Feb.	Feb./ Jan.	Jan./ Dec.	Q4 2016/ Q3 2016	2016/ 2015
G Overall trade	0.25	−0.19	0.01	0.02	0.00
Raw series	0.41	−0.41	0.17	0.07	0.00
SA-WDA parameters	−0.16	0.22	−0.17	−0.05	0.00

How to read: in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between February 2017 and March 2017 is revised by +0.25 points. +0.41 points are due to the raw series' revision and −0.16 points to the new calculation of the SA-WDA parameters

Sources: DGFIP, INSEE

For more information :

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index : <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM : <https://www.insee.fr/en/statistiques/series/103191798>
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