

Informations Rapides

31 mai 2017 - n° 148



■ Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – March 2017

In March 2017, the sales volume in overall trade grew again (+0.9%)

The commentary shows variations of subsections by decreasing contribution to the overall variation. The contribution of a subsection depends on the extent of the change and on its weight.

In March 2017, the sales volume in overall trade rose by 0.9% after an increase of 0.6% in February. It gathered pace in wholesale trade (+1.2% after +0.7%). It bounced back in trade and repair of motor vehicles and motorcycles (+1.7% after -0.3%). By contrast, it flattened out in retail trade (+0.1% after +0.9%).

The sales volume in overall trade rose over the last three months

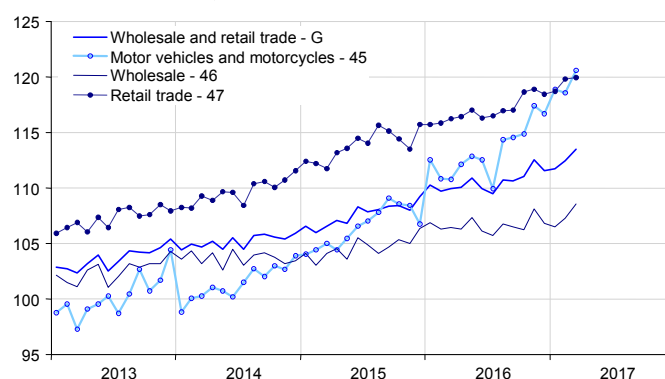
Over the first quarter of 2017, the sales volume in overall trade went up by +0.8%. It rose very markedly in the wholesale and retail trade and repair of motor vehicles and motorcycles (+2.6%). It grew more slowly in wholesale trade (+0.4%) and in retail trade (+0.7%). The sales volume increased by 0.8% in specialised stores and by 0.4% in non-specialised stores and in retail trade not in stores.

On the rise over a year

In overall trade, the sales volume of the first quarter of 2017 increased by 2.4% compared with the first quarter of the previous year. It rose sharply in retail trade (+3.1%) – it grew in specialised stores (+3.2%) and non-specialised stores (+2.9%) as well as in retail trade not in stores (+2.4%). It went up substantially in trade and repair of motor vehicles and motorcycles (+7.1%). The sales volume in wholesale trade increased more slowly (+0.9%).

Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010



Sources: DGFIP, INSEE

Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010

NACE Classification	Weight	Change in %			
		Mar/F eb.	Feb./ Jan.	q-o-q (1)	y-o-y (2)
G Wholesale and retail trade ; repair of motor vehicles and motorcycles	10000	0.9	0.6	0.8	2.4
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1248	1.7	-0.3	2.6	7.1
46 Wholesale trade, except of motor vehicles and motorcycles	5748	1.2	0.7	0.4	0.9
47 Retail trade, except of motor vehicles and motorcycles	3004	0.1	0.9	0.7	3.1
471 Retail sale in non-specialised stores	1112	-0.2	0.3	0.4	2.9
472 to 477 Retail sale in specialised stores	1718	0.3	1.2	0.8	3.2
478 and 479 Retail trade not in stores	174	0.1	1.9	0.4	2.4

(1) Quarter-on-quarter: last three months / previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NACE rev.2

Sources: DGFIP, INSEE

Acceleration in wholesale trade

In March 2017, the sales volume in wholesale trade gathered pace (+1.2% after +0.7% in February). It bounced back markedly in wholesale of household goods (+2.0% after -1.5%). It increased more sharply than in February in wholesale of food, beverages and tobacco (+1.9% after +0.8%). It recovered strongly in wholesale of agricultural raw materials and live animals (+6.7% after -3.7%). It grew again in wholesale trade of other machinery, equipment and supplies (+1.9% after +1.1%) and in other specialised wholesale (+0.9% after +2.3%). By contrast, it fell back for wholesalers on a fee or contract basis (-1.1% after +0.5%) and even more significantly for wholesalers of information and communication equipment (-2.3% after +7.9%).

Rebound in sales volume of trade and repair of motor vehicles and motorcycles

In March 2017, the sales volume in trade and repair of motor vehicles and motorcycles rebounded (+1.7% after -0.3%). It recovered in sale of motor vehicles (+1.9%) after a stability in February. It picked up in sale of motor vehicle parts and accessories (+1.8% after -2.0%). After a near stability in February, the sales volume increased by +0.7% in maintenance and repair of motor vehicles. It fell back in sale and repair of motorcycles (-1.5% after +13.9%).

Near stability in sales volume of retail trade

In March 2017, the sales volume in retail trade was virtually stable after an increase in February (+0.9%). In specialised stores, the sales volume grew less than in February (+0.3% after +1.2%), even though it recovered sharply in retail sale of information and communication equipment (+5.6% after -5.3%) and picked up in food, beverages and tobacco (+1.2% after -0.2%). By contrast, the sales volume fell back in retail sale of cultural and recreation goods (-1.8% after +1.8%) and decreased again in retail sale of automotive fuel (-1.1% after -0.7%). In non specialised stores, the sales volume edged down (-0.2% after +0.3%).

According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should be virtually stable in April 2017, taking year-on-year growth to +2.9%.

Revisions

The variation in the sales volume of overall trade in February 2017 has been revised upwards. Initially stated at +0.4%, it has been set at +0.6%

Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010

NACE Classification	Weight	Mar 2017	Change in %		
			Mar/ Feb.	Feb./ Jan.	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	113.5	0.9	0.6	0.8
45 Wholesale and retail trade and repair of motor vehicles and moto.	1248	120.6	1.7	-0.3	2.6
451 Sale of motor vehicles	837	117.5	1.9	0.0	2.5
452 Maintenance and repair of motor vehicles	97	110.0	0.7	-0.1	2.2
453 Sale of motor vehicle parts and accessories	283	136.1	1.8	-2.0	3.1
454 Sale, maintenance and repair of moto. and related parts and accessories	31	96.1	-1.5	13.9	0.4
46 Wholesale trade, except of motor vehicles and moto.	5748	108.6	1.2	0.7	0.4
461 Wholesale on a fee or contract basis	869	117.5	-1.1	0.5	0.2
462 Wholesale of agricultural raw materials and live animals	319	94.3	6.7	-3.7	-5.4
463 Wholesale of food, beverages and tobacco	992	108.3	1.9	0.8	2.2
464 Wholesale of household goods	1196	113.4	2.0	-1.5	-1.4
465 Wholesale of information and communication equipment	349	116.4	-2.3	7.9	-0.1
466 Wholesale of other machinery, equipmt and supplies	721	109.5	1.9	1.1	3.2
467 Other specialised wholesale	1138	96.1	0.9	2.3	1.4
469 Non specialised wholesale trade	164	122.5	3.2	-1.0	-2.0
47 Retail trade, except of motor vehicles and moto.	3004	119.9	0.1	0.9	0.7
471 Non-specialised stores	1112	112.7	-0.2	0.3	0.4
472 to 477 Specialised stores	1718	124.4	0.3	1.2	0.8
472 Retail sale of food, beverages and tobacco	144	138.1	1.2	-0.2	1.4
473 Retail sale of automotive fuel	231	94.8	-1.1	-0.7	-0.8
474 Retail sale of information and communication equipmt	84	190.8	5.6	-5.3	2.2
475 Retail sale of other household equipment	338	107.0	0.5	1.3	1.4
476 Retail sale of cultural and recreation goods	143	107.9	-1.8	1.8	0.7
477 Retail sale of other goods	778	134.1	-0.1	2.7	0.7
478 et 479 Retail trade not in stores	174	122.1	0.1	1.9	0.4

(1) Quarter-on-quarter: last three months / previous three months.

Sources: DGFIP, INSEE

Revision of variations


in percentage points

	Feb./ Jan.	Jan./ Dec.	Dec./ Nov.	Q4 2016/ Q3 2016	2016/ 2015
G Overall trade	0.22	-0.08	0.17	0.17	0.06
Raw series	0.42	-0.09	0.24	0.09	0.07
SA-WDA parameters	-0.20	0.01	-0.07	0.08	-0.01

How to read: in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between January 2017 and February 2017 is revised by +0.22 points. +0.42 points are due to the raw series' revision and -0.20 to the new calculation of the SA-WDA parameters

Sources: DGFIP, INSEE

For more information :

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index : <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM : https://www.bdm.insee.fr/bdm2/choixTheme?request_locale=en&code=28#arbo:montrerbranches=theme28/theme34/theme35/theme479
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