

Informations *Rapides*

28 avril 2017 - n° 119



■ Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – February 2017

In February 2017, the sales volume in overall trade grew by 0.4%

The commentary shows variations of subsections by decreasing contribution to the overall variation. The contribution of a subsection depends on the extent of the change and on its weight.

In February 2017, the sales volume in overall trade rose by 0.4% after an increase of 0.3% in January. It gathered pace in retail trade (+0.8% after +0.2%). It picked up slightly in wholesale trade (+0.3% after +0.0%). By contrast, it flattened out in trade and repair of motor vehicles and motorcycles, after +1.3% in January.

The sales volume in overall trade rose weakly over the last three months

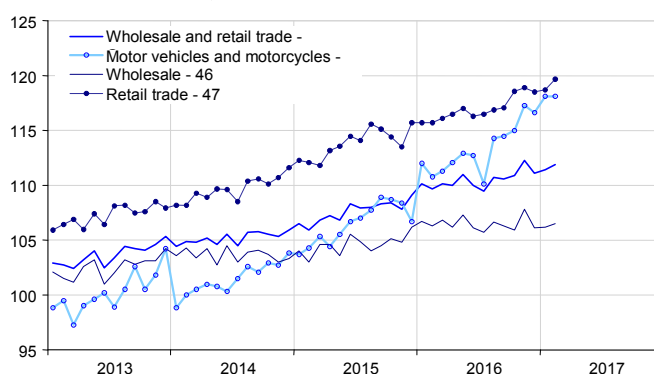
Over the last three months, the sales volume in overall trade went up a little (+0.2%). It rose markedly in the wholesale and retail trade and repair of motor vehicles and motorcycles (+1.7%). It grew more slowly in retail trade (+0.6%). In particular, the sales volume increased markedly in specialised stores (+0.9%) and more slightly in non-specialised stores (+0.4%), while it decreased in retail trade not in stores (−0.7%). Finally, the sales volume in wholesale trade dropped moderately (−0.4%).

On the rise over a year

The sales volume of the past three months in overall trade increased by 1.7% compared to the same period a year before. It rose significantly in retail trade (+2.8%) – it grew in both specialised and non-specialised stores (+2.9%) and more moderately in retail trade not in stores (+1.2%). It went up substantially in trade and repair of motor vehicles and motorcycles (+7.1%). By contrast, the sales volume in wholesale trade was practically stable (−0.1%).

Sales volume in wholesale and retail trade ; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010



Sources: DGFIP, INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010

NACE Classification	Weight	Change in %			
		Feb./ Jan.	Jan./ Dec.	q-o-q (1)	y-o-y (2)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	0.4	0.3	0.2	1.7
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1248	0.0	1.3	1.7	7.1
46 Wholesale trade, except of motor vehicles and motorcycles	5748	0.3	0.0	−0.4	−0.1
47 Retail trade, except of motor vehicles and motorcycles	3004	0.8	0.2	0.6	2.8
471 Retail sale in non-specialised stores	1112	0.2	0.3	0.4	2.9
472 to 477 Retail sale in specialised stores	1718	1.1	0.2	0.9	2.9
478 and 479 Retail trade not in stores	174	1.5	0.1	−0.7	1.2

(1) Quarter-on-quarter: last three months / previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the NACE rev.2 classification.

Sources: DGFIP, INSEE

Acceleration in retail trade

In February 2017, the sales volume in retail trade gathered pace (+0.8% after +0.2% in January). It accelerated notably in specialised stores (+1.1% after +0.2%). In particular, the sales volume in other specialised stores (clothing, shoes etc.) bounced back sharply (+2.6% after -1.2%). It increased again in other household equipment (+1.2% after +0.7%) and cultural and recreation goods (+1.6% after +1.2%). By contrast, it shrank markedly in retail sale of information and communication equipment (-5.7% after +5.0%).

According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should rose again in March 2017 (+0.6%), taking year-on-year growth to +3.1%.

Slight increase in wholesale trade

The sales volume in wholesale trade grew slightly in February 2017 (+0.3%) after stability in January. It bounced back strongly for wholesalers of information and communication equipment (+8.9% after -5.4%). It lost steam in wholesale trade of other machinery, equipment and supplies (+0.7% after +3.1%) and food, beverages and tobacco (+0.4% after +3.3%). By contrast, two wholesale subsectors faced a further decrease in sales volume: household goods (-1.4% after -0.4%) and agricultural raw materials and live animals (-2.9% after -3.3%).

Stability in sales volume of trade and repair of motor vehicles and motorcycles

In February 2017, the sales volume in trade and repair of motor vehicles and motorcycles levelled off (+0.0% after +1.3% in January). It recovered strongly in sale, maintenance and repair of motorcycles and related accessories (+13.8% after -7.2%). It grew a little in sale of motor vehicles (+0.2% after +0.8%). Conversely, it shrank in sale of motor vehicle parts and accessories (-1.2% after +3.1%).

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010

NACE Classification	Weight	Feb. 2017	Change in %		
			Feb. / Jan.	Jan. / Dec.	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	111.9	0.4	0.3	0.2
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1248	118.1	0.0	1.3	1.7
451 Sale of motor vehicles	837	114.9	0.2	0.8	1.9
452 Maintenance and repair of motor vehicles	97	109.1	-0.3	1.5	1.9
453 Sale of motor vehicle parts and accessories	283	133.0	-1.2	3.1	1.5
454 Sale, maintenance and repair of moto. and related parts and accessories	31	97.0	13.8	-7.2	-1.9
46 Wholesale trade, except of motor vehicles and moto.	5748	106.5	0.3	0.0	-0.4
461 Wholesale on a fee or contract basis	869	118.3	0.4	0.7	-0.1
462 Wholesale of agricultural raw materials and live animals	319	87.3	-2.9	-3.3	-7.7
463 Wholesale of food, beverages and tobacco	992	106.6	0.4	3.3	0.1
464 Wholesale of household goods	1196	111.0	-1.4	-0.4	-1.8
465 Wholesale of information and communication equipment	349	120.4	8.9	-5.4	1.8
466 Wholesale of other machinery, equipmt and supplies	721	106.8	0.7	3.1	0.4
467 Other specialised wholesale	1138	91.8	0.0	-1.4	1.3
469 Non specialised wholesale trade	164	118.0	-1.3	-4.6	-0.2
47 Retail trade, except of motor vehicles and moto.	3004	119.7	0.8	0.2	0.6
471 Non-specialised stores	1112	112.8	0.2	0.3	0.4
472 to 477 Specialised stores	1718	124.0	1.1	0.2	0.9
472 Retail sale of food, beverages and tobacco	144	136.8	-0.1	2.2	0.3
473 Retail sale of automotive fuel	231	96.2	-0.6	-0.1	0.2
474 Retail sale of information and communication equipmt	84	179.2	-5.7	5.0	0.2
475 Retail sale of other household equipment	338	106.4	1.2	0.7	0.8
476 Retail sale of cultural and recreation goods	143	109.7	1.6	1.2	-0.2
477 Retail sale of other goods	778	134.1	2.6	-1.2	1.5
478 et 479 Retail trade not in stores	174	121.2	1.5	0.1	-0.7

(1) Quarter-on-quarter: last three months /previous three months.

Sources: DGFIP, INSEE

Revisions

The variation in the sales volume in overall trade in January 2017 has been revised upwards. Initially stated at +0.1%, it has been set at +0.3%

Revision of variations

in percentage points

	Jan. / Dec.	Dec. / Nov.	Nov. / Oct.	Q4 2016 / Q3 2016	2016 / 2015
G Overall trade	0.12	-0.21	-0.02	-0.14	-0.01
Raw series	-0.07	-0.22	0.02	-0.06	-0.01
SA-WDA parameters	0.19	0.01	-0.04	-0.08	0.00

How to read: in the wholesale and retail trade; repair of motor vehicles and motorcycles, the SA-WDA variation between December 2016 and January 2017 is revised by +0.12 points. Previously set at +0.14% (rounded at +0.1%), it has been revised to +0.26% (rounded at +0.3%).

Sources: DGFIP, INSEE

For more information :

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index : <https://www.insee.fr/en/statistiques?debut=0&theme=30&conjoncture=69>
- Historical data are available on BDM : [G1845](#)
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