

Informations *Rapides*

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■ Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles – January 2017

In January 2017, the sales volume in overall trade was practically stable

The commentary shows variations of subsections by decreasing contribution. The contribution of a subsection depends on the extent of the change and on its weight.

In January 2017, the sales volume in overall trade remained virtually stable (+0.1% after -0.9% in December 2016).

While it bounced back sharply in wholesale and retail trade and repair of motor vehicles and motorcycles (+1.2% after -0.4%) and picked up moderately in retail trade (+0.3% after -0.4%), it went down again, yet slightly, in wholesale trade (-0.2% after -1.2%).

The sales volume in the overall trade rose over the last three months

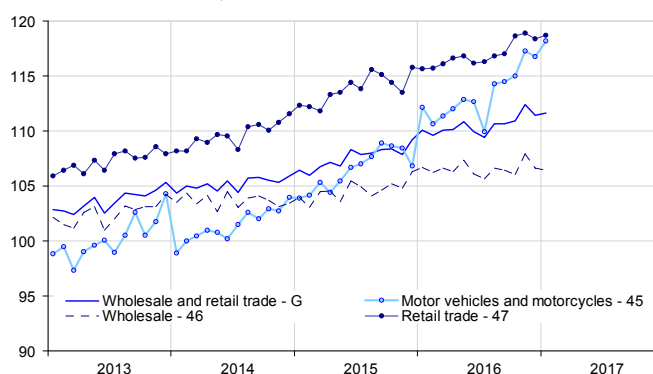
Over the last three months, the sales volume in the overall trade went up (+1.0%) in the whole trade. It rose in all sectors. It was particularly vigorous in the wholesale and retail trade and repair of motor vehicles and motorcycles (+2.5%). The growth was less buoyant in retail trade (+1.0%): the sales volume grew strongly in specialised stores (+1.6%) and slightly in non-specialised stores (+0.3%) while retail trade not in stores fell back (-1.1%). Finally, the sales volume in wholesale trade increased moderately (+0.6%).

It grew sharply over a year

The sales volume of the past three months in the overall trade increased by 2.5% over a year. It rose significantly in the retail trade (+3.2%), above all in specialised stores (+3.5%). It went up substantially in the wholesale and retail trade and repair of motor vehicles and motorcycles (+7.6%). By contrast, the growth in wholesale trade was less marked (+1.0%).

Sales volume in wholesale and retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010



Source: INSEE

Sales volume in the retail trade; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010

NACE Classification	Weight	Change in %			
		Jan./ Dec.	Dec./ Nov.	q-o-q (1)	y-o-y (2)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	0..1	-0.9	1.0	2.5
45 Wholesale and retail trade and repair of motor vehicles and motorcycles	1248	1.2	-0.4	2.5	7.6
46 Wholesale trade, except of motor vehicles and motorcycles	5748	-0.2	-1.2	0.6	1.0
47 Retail trade, except of motor vehicles and motorcycles	3004	0.3	-0.4	1.0	3.2
471 Retail sale in non-specialised stores	1112	0.2	0.0	0.3	3.0
472 to 477 Retail sale in specialised stores	1718	0.4	-0.5	1.6	3.5
478 and 479 Retail trade not in stores	174	0.1	-1.9	-1.1	1.6

(1) Quarter-on-quarter: last three months / previous three months.

(2) Year-on-year: last three months / same three months of the previous year.

The codes correspond to different levels of aggregation of the classification NAF rev.2

Source: INSEE

Upturn in sales volume of wholesale and retail trade and repair of motor vehicles and motorcycles

In January 2017, the sales volume in wholesale and retail trade and repair of motor vehicles and motorcycles bounced back (+1.2% after -0.4% in December 2016). It recovered significantly in the sale of motor vehicle parts and accessories (+2.9% after -2.0%) and accelerated in the sale of motor vehicles (+0.8% after +0.2%). However, it shrank considerably in the sale, maintenance and repair of motorcycles and related accessories (-6.6%).

Slight recovery in retail trade

In January 2017, the sales volume in retail trade except of motor vehicles and motorcycles picked up slightly (+0.3% after -0.4% in December 2016), notably in specialised stores (+0.4% after -0.5%). On the one hand, sales volume recovered sharply (+5.1% after -1.3%) in information and communication equipment as well as in food and beverages (+2.6% after -1.7%). The sales volume in non-specialised stores increased slightly (+0.2%). On the other hand, the sales volume kept on decreasing in other specialised stores (clothing, shoes etc.: -0.9% after -0.2%). According to the first early estimates, the sales volume in retail trade except of motor vehicles and motorcycles should accelerate again in February 2017 (+0.7%), taking the rise over one year to +2.8%.

Further decrease in wholesale trade

The sales volume in wholesale trade continued to decline in January 2017, yet at a much lower pace than in December (-0.2% after -1.2% in December 2016). It slipped back mainly in information and communication equipment (-5.8% after +1.9%) and in other specialised wholesale (chemical products, construction materials, etc.: -2.1% after +1.7%). By contrast, two wholesale subsectors faced a significant upswing in sales volume: food and beverages (+2.4% after -2.6%) and machinery, equipment and supplies (+3.1% after -3.4%).

Sales volume in the retail trade ; repair of motor vehicles and motorcycles

SA-WDA volume, Base year 2010

Nace Classification	Weight	Jan. 2017	Change in %		
			Jan./ Dec.	Dec./ Nov.	q-o-q (1)
G Wholesale and retail trade; repair of motor vehicles and motorcycles	10000	111.6	0.1	-0.9	1.0
45 Wholesale and retail trade and repair of motor vehicles and moto.	1248	118.2	1.2	-0.4	2.5
451 Sale of motor vehicles	837	114.9	0.8	0.2	2.7
452 Maintenance and repair of motor vehicles	97	109.2	1.4	-0.1	2.1
453 Sale of motor vehicle parts and accessories	283	134.6	2.9	-2.0	2.5
454 Sale, maintenance and repair of moto. and related parts and accessories	31	84.4	-6.6	-2.1	-3.7
46 Wholesale trade, except of motor vehicles and moto.	5748	106.4	-0.2	-1.2	0.6
461 Wholesale on a fee or contract basis	869	118.1	0.7	-1.3	0.0
462 Wholesale of agricultural raw materials and live animals	319	91.6	-3.2	-5.2	-2.1
463 Wholesale of food, beverages and tobacco	992	105.0	2.4	-2.6	-1.0
464 Wholesale of household goods	1196	113.4	-0.2	-1.5	0.4
465 Wholesale of information and communication equipment	349	110.0	-5.8	1.9	0.6
466 Wholesale of other machinery, equipment and supplies	721	105.8	3.1	-3.4	0.7
467 Other specialised wholesale	1138	92.9	-2.1	1.7	3.7
469 Non specialised wholesale trade	164	120.1	-3.9	2.1	2.1
47 Retail trade, except of motor vehicles and moto.	3004	118.7	0.3	-0.4	1.0
471 Non-specialised stores	1112	112.4	0.2	0.0	0.3
472 to 477 Specialised stores	1718	122.8	0.4	-0.5	1.6
472 Retail sale of food, beverages and tobacco	144	137.3	2.6	-1.7	1.5
473 Retail sale of automotive fuel	231	97.0	-0.2	0.4	0.3
474 Retail sale of information and communication equipmt	84	190.9	5.1	-1.3	2.4
475 Retail sale of other household equipmt	338	104.7	0.8	-1.2	0.9
476 Retail sale of cultural and recreation goods	143	107.7	1.0	-0.4	-0.9
477 Retail sale of other goods	778	131.0	-0.9	-0.2	2.5
478 et 479 Retail trade not in stores	174	119.3	0.1	-1.9	-1.1

(1) Quarter-on-quarter: last three months /previous three months.

Source: INSEE

For more information :

- Additional data (long time series) and metadata (methodology, linked internet pages, etc.) are available on the web page of this index : <https://www.insee.fr/en/statistiques/2674411>
- Historical data are available on BDM : [G1845](#)
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